



SOUTHERN FAUQUIER BUSINESS OWNERS ASSOCIATION, INC.

SFBOA NEWSLETTER

VOLUME 1, ISSUE 9

SEPTEMBER 2008

SFBOA MEMBER SPOTLIGHT

BB&T CORPORATION



BB&T Corporation, headquartered in Winston-Salem, N.C., is a fast growing, highly profitable financial holding company with \$136.5 billion in assets. Its bank subsidiaries operate approximately 1,500 financial centers in the Carolinas, Virginia, West Virginia, Kentucky, Georgia, Maryland, Tennessee, Florida, Alabama, Indiana and Washington, D.C. BB&T ranks No. 2 in market share in North Carolina; No. 2 in Virginia/Washington, D.C.; No. 3 in South Carolina; No. 1 in West Virginia; No. 5 in Georgia; No. 6 in Maryland; No. 4 in Kentucky; and No. 5 in Tennessee.

BB&T's operating strategy distinguishes it from other financial holding companies. BB&T's banking subsidiaries are organized as a group of community banks, each with a regional president, which allows decisions to be made locally, close to the client. This also makes BB&T's client service more responsive, reliable and empathetic.

Since 1989, BB&T has completed the acquisition of 60 community banks and thrifts, more than 85 insurance agencies, and 35 non-bank financial services companies. This acquisition strategy has contributed significantly to BB&T's success.

BB&T Corporation is one of the top financial holding companies in the country.

At BB&T we recognize that you're an individual, with a unique set of financial goals and ambitions. We also know that what you need from us will change as you go through your life. That's why we believe in building strong relationships, and that complete financial security comes from making one good decision at a time. We can offer solutions to all your financial needs, and the accounts, tools, and services to help you meet your goals.

For more information about BB&T Corporation, visit their web site at: www.bbt.com or contact Tom Floyd, Business Services Officer at 540-349-3425.



ANNOUNCEMENTS

Midland Christian Academy Annual Apple Festival

Midland Christian Academy is gearing up for the 4th Annual Apple Festival to be held on October 18, 2008 from 10:00 am to 3:00 pm. Tickets are \$.50 a piece. Games and activities are from 1 to 4 tickets each. The magic show is \$5 per ticket and is approximately 45 minutes long.

This is a fabulous family day of fun with Christian bands, line dancing, a Christian Magician (two shows), a Karate demonstration, Apple Butter demonstration, and so much more. We are famous for the Apple Dumplings, many lunch selections, bake sale, games, moon bounces and many other activities. We are hoping to add pony rides in addition to a petting zoo this year. Please plan to join us on this awesome day, with free parking and many opportunities for other free fun. The Sheriff's department will be there to fingerprint your young ones and provide sand art. You may even want to enter the hot dog eating contest!

If you would like to sponsor any event (including the newly added "Junior" pageant and biblical costume contest) or place an ad in our keepsake booklet, please contact Allison Clark in the school office 540-439-2606.

We look forward to seeing you at Midland Church of the Brethren/ Midland Christian Academy on October 18, 2008.

September Monthly

Meeting

The upcoming meeting will be held on Tuesday, September 23, 2008 in Ripley Hall at the Inn at Kelly's Ford. Located at 16589 Edwards Shop Road in Remington. Social hour starts at 6 PM; dinner is served at 7 PM followed by a brief business meeting and the evening's program.

Senator Jill Holtzman Vogel is our guest speaker.

Menu



Pecan Encrusted Trout
Fresh Vegetables
House Salad
Rolls
Coffee/Tea
Dessert

Dinner per person is \$22.00.

Please call Susan Kemper at Generations Florists at 540-439-9301 or e-mail her at lhflowers@aol.com to make your reservation, and include any guests one week prior to the meeting. All reservations must be honored.

October

Terry Nyhous to discuss
Meal Tax Referendum

SEPTEMBER GUEST

Senator Jill Holtzman Vogel



Senator Jill Holtzman Vogel, Managing Partner of Holtzman Vogel PLLC, specializes in ethics, campaign finance and tax exempt organizations. In addition to managing the firm, in February 2004, she was named Chief Counsel of the Republican National Committee. As counsel, she led the national party's

legal effort during the 2004 Presidential election. Prior to founding the practice, she served as Deputy Counsel at the Department of Energy, overseeing the transition and working with the White House, Energy Secretary Abraham, and other Federal Agencies to implement Energy initiatives. She previously served as Deputy Counsel at the Republican National Committee. During November and December of 2000, she was counsel in the Florida Presidential Re-count, acting on behalf of the Bush-Cheney campaign in West Palm Beach and in Osceola County. She also served as staff counsel for the 1996 Republican National Convention in San Diego, California.

In 2007, Jill was elected to the State Senate of Virginia. She serves on several key Senate committees, Privileges and Elections, Rehabilitation and Social Services and General Laws.

In 2008, Jill was listed in Washingtonian Magazine's ranking of top lawyers in the metro area. She is a frequent speaker on issues involving corporations, non-profits, ethics and lobbying rules.

Jill holds a B.A. in Government and Religion from the College of William and Mary, and a J.D. from DePaul University School of Law in Chicago, Illinois. She is resident in the Virginia office, and a member of the Virginia Bar and District of Columbia Bar.

ANNOUNCEMENTS CONT'D

Fauquier Medical Associates

Fauquier Medical Associates announced the addition of Linda Ledbetter Adult Nurse Practitioner to their staff July 2008. She is licensed to see patients 12 years of age and older for acute illness and management of chronic diseases. In addition, they announced the addition of their new physician, Dr. Kevin Tate, who started Monday September 8, 2008. He is a Family Physician with two years experience and is from Catlett.

Trina Shannon of Fifield-Helm Insurance Receives Award of Appreciation



SFBOA President Lynne Richman Cox along with Susan Eicher Kemper of Generations Flowers presented former board member Trina Shannon of Fifield-Helm Insurance with the SFBOA Award of Appreciation during the SFBOA's annual meeting which was held on August 26 at Rogers Ford Winery. Ms. Shannon was tearfully surprised, and although speechless, managed to thank the organization and its members for the bestowed honor. The plaque reads:

Award of Appreciation

*Presented to Trina Shannon For Your Dedicated Service
To All The Citizens of Fauquier County Virginia*

The Southern Fauquier Business Owners Association

2008

Fauquier County Chamber President & CEO Receives Executive Excellence Award

Karen Henderson, President and Chief Executive Officer of the Fauquier County Chamber of Commerce, was presented the "Chamber Executive of the Year Award" by the Virginia Association of Chamber of Commerce Executives at their annual meeting held July 10 in Williamsburg.

The Exec of the Year award recognizes outstanding performance in the field of Chamber of Commerce management in the Commonwealth of Virginia during the past year and is presented to an individual who has exhibited characteristics that make him or her a leader both in their Chamber and community. Outstanding achievements; effectiveness in addressing challenges; professionalism; program development and implementation; fiscal management; stature in the community; and other special qualities are discussed on the nomination form.

Paradigm Solutions, Inc.

Paradigm Solutions celebrated its 6th year anniversary on September 11.

MEMBERSHIP

The Board

If not listed and dues have been paid, please inform Lynne Cox.

Access Point Communications, Inc.

Allstate - Payne Agency

Alvin Henry Appraisals

Arbonne International

ATEC, Inc.

BB&T Bank

Brenda L. Eggleston, Realtor

C & C, Ltd.

Cabling Systems, Inc.

Carl Faller Real Estate

Carr and Hyde Insurance

Carson-Ashley

Clark's Gun Shop, Inc.

Colvin Floors, Inc.

Community Touch, Inc.

Corner Deli, The

Cows-N-Corn

Dara Law Group, P.C.

Deer Meadow Farm

Dewberry & Davis, LLC

Didlake Opal Business Center

Dominion Construction Group

DRH Design Group, Inc.

Ennis Construction

Fauquier Bank, The

Fauquier County Chamber of Commerce

Fauquier County Dept. of Economic Development

Fauquier Medical Associates

Fauquier Times Democrat

Fauquier's Finest Custom Meat Processing

Fifield-Helm Insurance

Financial Organization and Management for Seniors, LLC

Fox Wood Works

Gaven E. Reynolds, DDS, PC

Generations Flowers

Genworth Financial & Reynolds Enterprises

Great Meadow Foundation

Groves Hardware

Happy Trails Western Wear

Holly Knob Farm

inFauquier.com

Inn at Kelly's Ford

Ithaca Properties, LLC

J-C's Cleaning & Power Washing

Joe Stribling's Service Center

Kehoe Construction

K.E.C. Enterprises, Inc

Liberty Community Church

Liberty Heritage Society

Lois Volunteer Fire Department

Lord Fairfax Small Business Development Center

Luckstone Corporation

Mayhugh's Stores II, Inc.

McLeod, Inc.

Meadows Electric

Middleburg Bank

Midland Christian Academy

Miller Brothers, Inc.

Moser Funeral Home, Inc.

Norwood Construction

Paradigm Solutions

Pressley Enterprises

Primerica Financial Services

Pro 1 Auto, Inc.

Rappahannock Station, Inc.

Remington Drug Company

Ritchie's Millwork

Rogers Ford Winery

Rozanne K. Kelley P.C.

Shady Grove Kennel

Simply Sommelier'ed Celebrations

SkyWorld Aviation, Inc.

Smith & Sons Equipment

Smith's Antiques

Smith-Midland Corp.

Sowder Enterprises

State Farm Insurance

SunTrust Mortgage, Inc.

Town of Remington

Trigon Development, LLC.

Vern's Plumbing, Inc.

Virginia Hydro-seeding & Excavating

Virginia Southern Cooking, LLC

Waivasir, Inc.

William A. Long, Inc.

William Allan Edwards Trucking

Winter Wood Farm

Woodward Turf Farms

Officers

President

Lynne Richman Cox, Midland Christian Academy

Vice-President

Matthew Smith, Smith-Midland Corp.

Secretary

Suzanne Williams, FOMS, LLC.

Treasurer

Jessica Wilson, The Fauquier Bank

Directors

Dennis Taylor-Chairperson, Paradigm Solutions

Kim Bloom, Waivasir, Inc.

Allison Clark, Midland Christian Academy

Sissy Duckworth, Cabling Systems, Inc.

Susan Eicher Kemper, Generations Flowers

Jessica Pritt, BB&T Bank

August Winners

50/50 Winner

Sylvia McDevitt, Fauquier Times Democrat (donated to scholarship fund)

Dinner for Two

Sylvia McDevitt, Fauquier Times Democrat

September Member Spotlight

BB&T Corporation

SOUTHERN FAUQUIER BUSINESS
OWNERS ASSOCIATION, INC.

P.O. Box 358
Bealeton, VA 22712



WE'RE ON THE WEB
WWW.SOFAUQUIERBUS.ORG

ABOUT SFBOA

Organized in 1996, the Southern Fauquier Business Owners Association is comprised of approximately 120 members consisting of retailers, service businesses, industries & medical professionals

The members of the Association wish to express their thanks and gratitude for the support, and patronage, that has been received from our customers. The Association fully realizes that our customers' future is our future and with that the Association will pledge the following:

To continue to provide excellent service and products to our customers and to continue to provide our support to our customers and community.

The members would further like to extend an invitation to other businesses to relocate to our community and join us in creating a friendly and family oriented environment.

Important Dates to Remember

- September 16 - Board Meeting, 6:15 PM, Church of the Brethren Fellowship Hall
- September 23 - Monthly Meeting, 6 PM, Ripley Hall, Inn at Kelly's Ford
- October 2 - Board Meeting, 6:15 PM, Church of the Brethren Fellowship Hall
- October 3 - News Deadline for Monthly Newsletter
- October 21 - Monthly Meeting, 6 PM, Ripley Hall, Inn at Kelly's Ford

SFBOA Newsletter Online www.sofauquierbus.org/news.htm If you would like your business featured in the monthly SFBOA newsletter, drop your business card or a note off at the next SFBOA Meeting. A box will be provided for a drawing to determine the business to be profiled in the next issue. Please send business announcements, new ideas, or suggestions to Kim Bloom at kim@waivasir.com.