



# Southern Fauquier Business Owners Association

Volume 2, Issue 11

November 2009

## SFBOA's Duck Race Results!

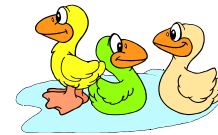
The Annual Remington Fall Festival Duck Race, sponsored by the Southern Fauquier Business Owners Association (SFBOA), was completed with good weather! About 500 small plastic ducks, variously colored, were dropped simultaneously on October 10 from the Rappahannock River Bridge in Remington by **Allison Clark** and **Rich Marouse**.

The ducks floated down the river for about 500 feet and it was obvious that three ducks were the three leaders. The winning ducks were for 1<sup>st</sup> place for \$1,500 was purchased by **John Meadows**, 2<sup>nd</sup> place for \$500 was purchased by **Donald Owens**, and 3<sup>rd</sup> place for \$250 was purchased by **Sara Leonard**. The duck wranglers (canoeists who scooped up the winning ducks at the finish) were **Roger Johnson** (canoe 1), **Greg Beach** (canoe 2) accompanied by his border collie "Fern", and **Ron Meadows & Jane Hitt** (canoe 3) accompanied by their border terriers "Sophie and Rudy". The whole event was witnessed by Remington Police Chief **Tom Beecheri**, **Lynne Richman Cox**, **Trina Shannon**, and **Matthew Smith**. Also present were *Fauquier Times-Democrat* photographer **Adam Paine** and columnist **Joe Korpsak**.

Congratulations to the winners and all those that participated in ticket sales and purchases, to make this a true community event. The remaining proceeds will go to SFBOA's Liberty High School scholarship fund.

**Jeff Milnes**, Middleburg Bank, and **Jim Casey**, M3 Company, recently donated to the Duck Race proceeds.

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## NEXT MEMBERSHIP MEETING

NOVEMBER 24, 2009

Social Hour starts at 6 p.m., dinner served at 7 p.m. and the program will begin at approximately 7:30

Ripley Hall  
The Inn at Kelly's Ford  
16589 Edwards Shop Road  
Remington

## Trish Ethier - November Featured Speaker

Trish is the Recycling Education Coordinator for the Department of Environmental Services, Fauquier County. She has worked as the County's Recycling Education Coordinator for the past 4 ½ years. The County has been recognized by Keep America Beautiful, Virginia Recycling Association and the Association of Virginia Counties, in the past two years, for its excellence in managing solid waste.

Trish will discuss the state of today's recyclables and some interesting trivia.

## MEMBERSHIP NEWS

**New SFBOA Members are:**

- \* **James Casey** – M3 Company, Inc.
- \* **Keith L. Brown** – Piedmont LLCreations

\* **Lynne Richman Cox** has been selected to serve on the newly formed Fauquier County Business Advisory Committee (BAC). The BAC will function as an executive council to the Board of Supervisors and the County Department of Economic Development on matters pertaining to economic growth and business development. The first meeting of the BAC convened on October 29, 2009 consisting of 20 organizations.

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**OCTOBER DINNER MEETING  
SPEAKER SUMMARY**



The featured speaker, **State Senator Jill Holtzman Vogel** (R – Upperville), 27<sup>th</sup> District, representing part of Fauquier County, was scheduled to discuss General Assembly sessions items and current events and legislation that the State Senate is considering and recently approved. However Senator Vogel was not able to attend due to flu-like symptoms. She has committed to fulfill a future program with the SFBOA.



The attending members of the SFBOA were fortunate to have the substitution of not one, but two Fauquier County Board of Supervisors, **Chester Stribling** of Lee District and **Ray Graham** of Cedar Run District.

Individually they are good; together they were very good. Their joint presentation was to provide the “Status of the County”. They spent a great deal of time discussing the recent 2010 Real Estate Reassessment Notices. These notices updated the assessments values from 2006 to the present for 20% - 30% reductions in property values countywide. Appeals from the reassessments are due by November 13<sup>th</sup>. If the countywide property values are down by as much in 30% in many cases – what then? If the County services levels are to be maintained, future property tax rates will need to be increased beginning in 2010! Most certainly we were treated to candor and transparency in their dual presentations with insights and background flavor.

You just had to be there to understand that “two is not enough, when at least three is needed.” Their sincerity provided hope for future business prospects. It reminded me of the recent appearance of **Terry Nyhous**, who could be the person for an awesome threesome beneficial to countrywide businesses!

**MEMBER BUSINESS SPOTLIGHT**

*Times Community News (Fauquier Times-Democrat)* will be provided by **Kimberly Dewey**, Advertising Consultant, on November 24, 2009.

**50-50 WINNER**

**Wilber & Bettie Heflin**, who donated back to SFBOA.

**DINNER FOR TWO IN NOVEMBER**

**Lynne Richman Cox**

**MEMBER ANNOUNCEMENTS**

**Smith-Midland Corporation** was awarded a \$1 million contract to supply pavement slab panels for the VDOT HIGHWAYS FOR LIFE Project on I-66 in Fairfax County, VA. Completion is scheduled for November 2009.

**Want to sell or sell more to the State of Virginia?**

**Dave Fuller**, Va. Dept. of Business Assistance, will be at the Vint Hill office of Small Business Development Center (SBDC) on Tuesday, November 3<sup>rd</sup> for one-on-one appointments. The SBDC at Vint Hill, according to **Ruth Cope**, is located at 4263 Aiken Drive, Warrenton. For more information and/or to make an appointment, you may telephone (540) 868-7093 or (540) 347-6968, ext. 17.

“**Writing A Business Proposal**” will be presented by **David Reardon** of the Lord Fairfax Small Business Development Center at the Fauquier Campus in Warrenton on Wednesday, November 4<sup>th</sup>. This seminar will explain what to include in a business plan, what banks are looking for, and where to obtain information needed. For more information, telephone (540) 351-1595 or visit online at [www.LFSBDC.org](http://www.LFSBDC.org).

**A Memorial Walk on Veterans Day** (rain or shine), sponsored by the Officers and Directors of the Cedar Grove Cemetery in Bealeton on Route 17, will be on Wednesday, November 11<sup>th</sup> between 1 p.m. – 3 p.m. According to **Carl Faller** and **Susan Kemper**, if you would like to participate, telephone (540) 439-9301. Sgt. **Russell Claar**, Freedom Team Salute Ambassador, U.S. Army, will be on hand for the dedication. Grave site flags and flowers will be available as well as memorial prayer service and light refreshments.

**Joe Korpsak** has been approved as producer SFBOA's monthly newsletter. Be sure to email Joe at [absolutebeta@earthlink.net](mailto:absolutebeta@earthlink.net) with your announcements, notices and news.

OFFICERS

**President** - Lynne Richman Cox  
**Midland Christian Academy**

**Vice-President** - Matthew Smith  
**Smith-Midland Corporation**

**Secretary**  
(Vacant)

**Treasurer** - Andy Rose  
**BB&T Bank**

DIRECTORS

Dennis Taylor, Chairperson - **Paradigm Solutions**

Allison Clark - **Midland Christian Academy**

Joe Korpsak - **Absolute Variety Sales**

Les Nichols - **Carson Ashley & Associates**

Wes Shortridge - **Liberty Community Church**

Board of Directors Report of Activity:

The SFBOA Board of Directors, consisting of the Officers and Directors, met on October 20, 2009.

Actions taken by the Board consisted of:

\* Approved the formation of a Board panel, represented by Matthew Smith and Joe Korpsak, to develop a written process and timeline for the next annual "Ducks Galore!" fund-raiser. It is also to consist of a component for accounting of ticket sales for the treasurer.

\* Joe Korpsak will explore the feasibility of obtaining new rubber ducks for the next duck race.

\* For the October 27<sup>th</sup> membership meeting, sign-up sheets will be provided for committee volunteers.

\* The SFBOA bank balance as of September 30, 2009 is \$8, 818 according to Andy Rose, Treasurer.

\* Les Nichols is continuing to update the SFBOA Membership Directory with new & renewal members.

\* Dennis Taylor continues to update the Board's Monthly Action Item Tracking Summary.

\* Board by consensus approved Joe Korpsak as Newsletter Editor.

\* Board approved the timely distribution, by the next membership meeting (10/27), of the County BOS public hearing on Nov. 12<sup>th</sup> re: added tax levy for recycling fees.

\* Lynne Richman Cox gave a preliminary update for the 2010 Program Calendar.

\* A new business membership organization has been recently launched according to one of its founding members **Dennis Taylor**. The new organization is known as the Greater Warrenton Chamber of Commerce (GWCC) and its founders are circulating membership applications. The focus of GWCC is to improve the business climate and sustain quality of life, through government advocacy, business networking, education and business development programs. Additionally, according to **John Stewart**, GWCC is partnering with the Warrenton-Fauquier County Visitors Center to promote tourism and to help local businesses with its "triage" team to assist a business in weathering the current economic storm. For information, go online to [www.warrentonchamber.org](http://www.warrentonchamber.org).

\* Community Touch in Bealeton, according to **Tyronne Champion**, has been awarded a \$363,631 grant from the VA Dept. of Housing & Community Development. The Homelessness & Rapid Re-Housing Program through Community Touch will assist those in need with such items as rent, security deposits, utilities, credit repair, and counseling. For more information, phone Community Touch (540) 439-4610 or (540) 439-9300.

\* The Lord Fairfax Small Business Development Center (SBDC), according to **Ruth Cope**, will have an Open House at their new office in Vint Hill, on Monday, November 23<sup>rd</sup>, from 5:00 – 7:00 p.m. The office is located at 4263 Aiken Drive, Warrenton 20187. For more information, telephone (540) 347-6968, ext. 17.

\*The Lord Fairfax SBDC has announced its 1<sup>st</sup> 2009-2010 Business Support Seminar in "The Lifeline Series-Creative Advertising" for November 18<sup>th</sup>, 8:30 a.m.-10:30 a.m. and 5:30 p.m.-7:30 p.m. For more information, telephone **Carolyn Majors** at (540) 868-7093.

\* Dominion Construction Group (DCG) of Warrenton is currently building Bethia United Methodist Church in Chesterfield, VA. Its senior Pastor, James Carey, according to **Stephanie Lett**, has expressed their appreciation by granting DCG "The Quality Leadership Award" for the building project.

\* The Annual Bealeton Holiday Parade, according to **Susan Eicher Thomas**, will take place on Saturday, December 12<sup>th</sup> at 12 noon. The Parade's theme will be Fauquier County's 250<sup>th</sup> Anniversary. Float information, entry forms, due dates, etc., are available from **Susan Eicher Thomas** at **Generations Flowers** in Bealeton, 439-9301.

## Informing our Members

\* The Fauquier County Board of Supervisors will hold a public hearing on Thursday, November 12<sup>th</sup> to consider an additional tax levy for recycling fees. The fees would apply to single-family residences (\$19), multi-family dwellings (\$47), and commercial and industrial properties (\$33). The fees would be added to the Spring 2010 real estate tax bills. It is estimated that the new recycling fees for service would be raised about \$450,000 annually. The public hearing will be held at 7 p.m., Thursday, November 12<sup>th</sup> in the Warren Green Building at 10 Hotel Street, Warrenton. This information was approved for distribution by the SFBOA Officers and Board of Directors, at their last meeting on October 20, 2009.

\* Fauquier Women's Craft/Trade Show will be held on Saturday, November 14<sup>th</sup> at Fauquier High School. A variety of businesses, products and authors will be available. Proceeds from the Show will support college scholarships for graduating high school students from Liberty, Kettle Run & Fauquier, as well as for a Lord Fairfax Community College student. For more information, contact **Marsha Melkonian** at (540) 270-5354 or [marshamelk@hotmail.com](mailto:marshamelk@hotmail.com), or go to [www.fauquierbpw.org](http://www.fauquierbpw.org).

\* Workshops for food-based businesses, sponsored by Fauquier County's Agricultural Development Dept., will be held November 16<sup>th</sup> & 23<sup>rd</sup> at Airlie Conference Center in Warrenton beginning with a 8 a.m. registration. Workshops will cost \$40 each day. For more information, go online to <http://vagaf.blogspot.com> or contact **Matt Benson** at [mcbneson@vt.edu](mailto:mcbneson@vt.edu) or telephone (540) 341-7961.

SFBOA  
P.O. Box 358  
Bealeton, VA 22712

ADDRESS CORRECTION REQUESTED

### Dates to Remember:

- \* November 17<sup>th</sup> – Officers and Directors Board Meeting. MCA Messick Bldg., Room 4.
- \* November 18<sup>th</sup> -- RSVP for November dinner to [suzanne.williams@verizon.net](mailto:suzanne.williams@verizon.net)
- \* November 24<sup>th</sup> – Monthly Members Dinner and Meeting, 6 p.m., Ripley Hall, Inn at Kelly's Ford.
- \* November 27<sup>th</sup> – Newsletter Deadline for Membership News.

## Inn at KELLY'S FORD

### MENU for November 24

*Tomatoes & cucumber salad with basil  
Tilapia with Coconut  
Pasta with Parmesan Cheese & Spinach  
Fresh Rolls/butter  
Dessert: Chef's choice  
(Non-Alcoholic drinks included in price)*

*Please telephone **Suzanne Williams** at  
(540) 439-8411 or email her at  
[suzanne.williams@verizon.net](mailto:suzanne.williams@verizon.net)  
at least one week prior to the meeting to make your  
reservation.  
All reservations must be honored.*

### ABOUT SFBOA

Organized in 1996, the Southern Fauquier Business Owners Association is comprised of approximately 90 members consisting of retailers, service businesses, industries & medical professionals.

### Our Mission

***The SFBOA seeks to inspire, empower, and transform Southern Fauquier businesses to increasing levels of success, influence and prosperity through education, community involvement, and collegial support.***

### WE'RE ON THE WEB

WWW.SOFAUQUIERBUS.ORG