



SOUTHERN FAUQUIER BUSINESS OWNERS ASSOCIATION, INC.

SFBOA NEWSLETTER

VOLUME 1, ISSUE 11 NOVEMBER 2008

LETTER FROM THE PRESIDENT

Dear friends and colleagues,

I am delighted to share with you that even in the face of the troubling economic climate, the Board of Directors of the Southern Fauquier Business Owners Association continues to look forward to the future with ambition and drive to serve you, our membership and friends, better than ever before. At our October 21st meeting, the Directors adopted a new mission statement for our organization based on your commentary. It speaks volumes about our purpose and will guide us in all of our efforts.

The SFBOA seeks to inspire, empower and transform Southern Fauquier businesses to increasing levels of success, influence and prosperity through education, community involvement, and collegial support.

The membership surveys recently collected have been compiled by our board chairman, Dennis Taylor, and the data was organized into information useful to the board in planning for the future of the SFBOA. We appreciate greatly your participation in this survey. The comments were welcomed by the board and acted upon immediately by the assignment of action items fulfilling the wishes and suggestions made in the surveys. The commendations were appreciated also!

I could not be more pleased with the true leadership exhibited by the directors as a whole. They are positive forces working toward the continued success of our organization and its constituents at a time when many in our community need encouragement and inspiration to look far beyond the rough road currently trod by our families, businesses, community and country. I encourage you to ride the wave of energy they have created by engaging them in conversation at one of our monthly dinner meetings or by contacting me for a candid conversation about our vision for the future.

The best is yet to come; the rest is only temporary!

With heartfelt blessings for prosperity and peace,

Lynne Richman Cox
SFBOA President

November Monthly

Meeting

The upcoming meeting will be held on Tuesday, November 25, 2008 in Ripley Hall at the Inn at Kelly's Ford. Located at 16589 Edwards Shop Road in Remington. Social hour starts at 6 PM; dinner is served at 7 PM followed by a brief business meeting and the evening's program.

The speaker for the evening will be entrepreneur, coach and author Toni Chinoy.

Menu



Baked Ham/Honey Sauce
Herb Roasted Potatoes
Vegetable Medley
House Salad
Rolls
Coffee/Tea
Dessert

Dinner per person is \$22.00.

Please call Suzanne Williams at 540-439-8411 or e-mail her at

fom4seniors@verizon.net

to make your reservation, and include any guests one week prior to the meeting. All reservations must be honored.

January

AJ Krick of
Thorpe & Helsley, PLLC

NOVEMBER GUEST

Tony Lynn Chinoy

Toni Lynn Chinoy is the owner and creator of Harlan-Evans, Inc, a unique twenty-two year-old change management consulting company using both analytical and intuitive thinking to significantly improve individual and organizational performance.



Toni has written numerous texts and training programs on *how to think* about problems in order to solve them effectively. Her program "The Logic of Leadership" serves as a complimentary essential to any training effort. Her subsequent books and programs on Leadership, Power Games, Handling Critical Moments and

Managing Bullies are also powerful in their ability to help those who experience them to be more effective managers, leaders and individual participants.

Toni coaches many senior leaders in government and corporations. Most of her clients work with Toni on a retainer basis over several years. Toni has worked as an executive coach for companies including Avon, General Motors, Microsoft, Lucent Technologies, Amoco, Northwest Airlines, Farm Credit Services, Kellogg, Boeing, Godiva, Microsoft, Rockwell, Bayer and many others.

Toni holds a Bachelors in Mathematics from Michigan State University and a Masters degree in Business Administration from Boston University's Heidelberg extension.

OCTOBER MEETING UPDATE

Lynne Cox opened the meeting, attendees introduced themselves, and Kerry O'Neill, Fellowship of Christian Athletes, gave blessing. Matthew Smith thanked everyone for coming and encouraged increased attendance. Sylvia McDevitt gave a five minute highlight on the Fauquier Times Democrat. Lynne Cox introduced Mr. Michael Ewing, President and CEO of Oak Hill Bank – the former Marshall National Bank. Oak Hill has raised \$10 million of the \$13 million required by law for the bank to open. Mr. Ewing provided prospectus packages for anyone interested in this investment opportunity. Oak Hill will be an independent, locally owned and operated financial institution, with branches in Marshall and Warrenton. Mr. Al Henry, appraiser, accompanied Mr. Ewing.

Katie Heritage presented for the second part of the program the information and statistics supporting the proposed meal tax referendum. Supervisors Chester Stribling, Lee District, and Terry Nyhous, Center District, presented further information and fielded questions from the attendees.

SFBOA MEMBER SPOTLIGHT

HOSPICE OF RAPIDAN



Established in 1983, *Hospice of the Rapidan* is a licensed, nonprofit, community based hospice provider offering a comprehensive program of professional medical care and social, spiritual, and grief support for patients with life ending illnesses and their families.

The professional staff and volunteers at *Hospice of the Rapidan* are committed to the physical, emotional, social, and spiritual well being of their patients and the people who care for them. *Hospice of the Rapidan* is dedicated to helping patients maintain their dignity, comfort and as much quality of life as possible, to helping each patient and their loved ones make the most of the time remaining and to support them as they confront their fears, emotions and grief.

The *Hospice of the Rapidan* team helps care for patients in their homes, nursing home, hospital or elsewhere and is on call to assist patients and families 24 hours a day.

Hospice of the Rapidan serves patients and families in Culpeper, Fauquier, Madison, Orange and Rappahannock Counties. They assist patients of any age, religion, race or illness and no patient is ever turned away because he or she cannot afford our services.

For more information about our newest member, *Hospice of Rapidan*, visit their web site at: www.hotr.org or contact Nancy Walbridge at 540-825-4840.

MEMBERSHIP

The Board

If not listed and dues are paid, please inform Lynne Cox.

Access Point Communications, Inc.

Allstate - Payne Agency

Alvin Henry Appraisals

Arbonne International

ATEC, Inc.

BB&T Bank

Brenda L. Eggleston, Realtor

C & C, Ltd.

Cabling Systems, Inc.

Carl Faller Real Estate

Carr and Hyde Insurance

Carson-Ashley

CB Greene Interior Decorating

Clark's Gun Shop, Inc.

Colvin Floors, Inc.

Community Touch, Inc.

Corner Deli, The

Cows-N-Corn

Cryogenic Fuels

Dara Law Group, P.C.

Deer Meadow Farm

Dewberry & Davis, LLC

Didlake Opal Business Center

Dominion Construction Group

DRH Design Group, Inc.

Ennis Construction

Fauquier Bank, The

Fauquier County Chamber of Commerce

Fauquier County Dept. of Economic Development

Fauquier Medical Associates

Fauquier Times Democrat

Fauquier's Finest Custom Meat Processing

Fifield-Helm Insurance

Financial Organization and Management for Seniors, LLC

Fox Wood Works

Gaven E. Reynolds, DDS, PC

Generations Flowers

Genworth Financial & Rhynalds Enterprises

Great Meadow Foundation

Groves Hardware

Happy Trails Western Wear

Holly Knob Farm'

Hospice of Rapidan

inFauquier.com

Inn at Kelly's Ford

Ithaca Properties, LLC

J-C's Cleaning & Power Washing

Jockey

Joe Stribling's Service Center

Kehoe Construction

K.E.C. Enterprises, Inc

Liberty Community Church

Liberty Heritage Society

Lois Volunteer Fire Department

Lord Fairfax Small Business Development Center

Luckstone Corporation

Mayhugh's Stores II, Inc.

McLeod, Inc.

Meadows Electric

Middleburg Bank

Midland Christian Academy

Miller Brothers, Inc.

Moser Funeral Home, Inc.

Norwood Construction

Paradigm Solutions

Piedmont Press

Pressley Enterprises

Primerica Financial Services

Pro 1 Auto, Inc.

Rappahannock Station, Inc.

Remington Drug Company

Ritchie's Millwork

Rogers Ford Winery

Rozanne K. Kelley P.C.

Shady Grove Kennel

Simply Sommelier'ed Celebrations

SkyWorld Aviation, Inc.

Smith & Sons Equipment

Smith's Antiques

Smith-Midland Corp.

Sowder Enterprises

State Farm Insurance

SunTrust Mortgage, Inc.

Town of Remington

Trigon Development, LLC.

Vern's Plumbing, Inc.

Virginia Hydro-seeding & Excavating

Virginia Southern Cooking, LLC

Waivasir, Inc.

William A. Long, Inc.

William Allan Edwards Trucking

Winter Wood Farm

Woodward Turf Farms

Officers

President

Lynne Richman Cox, Midland Christian Academy

Vice-President

Matthew Smith, Smith-Midland Corp.

Secretary

Suzanne Williams, FOMS, LLC.

Treasurer

Jessica Wilson, The Fauquier Bank

Directors

Dennis Taylor-Chairperson, Paradigm Solutions

Kim Bloom, Waivasir, Inc.

Allison Clark, Midland Christian Academy

Sissy Duckworth, Cabling Systems, Inc.

Susan Eicher Kemper, Generations Flowers

Jessica Pritt, BB&T Bank

October Winners

50/50 Winner

Sissy Duckworth, Cabling Systems (donated to scholarship fund)

Dinner for Two

Jeffrey Milnes, Middleburg Bank

November Member Spotlight

Hospice of Rapidan

SOUTHERN FAUQUIER BUSINESS
OWNERS ASSOCIATION, INC.

P.O. Box 358
Bealeton, VA 22712



WE'RE ON THE WEB
WWW.SOFAUQUIERBUS.ORG

ABOUT SFBOA

Organized in 1996, the Southern Fauquier Business Owners Association is comprised of approximately 120 members consisting of retailers, service businesses, industries & medical professionals

The members of the Association wish to express their thanks and gratitude for the support, and patronage, that has been received from our customers. The Association fully realizes that our customers' future is our future and with that the Association will pledge the following:

The SFBOA seeks to inspire, empower and transform Southern Fauquier businesses to increasing levels of success, influence and prosperity through education, community involvement, and collegial support.

The members would further like to extend an invitation to other businesses to relocate to our community and join us in creating a friendly and family oriented environment.

Important Dates to Remember

- November 18- Board Meeting, 6:15 PM, Church of the Brethren Fellowship Hall
- November 25 - Monthly Meeting, 6 PM, Ripley Hall, Inn at Kelly's Ford
- December 1 - News Deadline for Monthly Newsletter
- December 13 - Bealeton Christmas Parade at Noon

SFBOA Newsletter Online www.sofauquierbus.org/news.htm If you would like your business featured in the monthly SFBOA newsletter, drop your business card or a note off at the next SFBOA Meeting. A box will be provided for a drawing to determine the business to be profiled in the next issue. Please send business announcements, new ideas, or suggestions to Kim Bloom at kim@waivasir.com.