



SOUTHERN FAUQUIER BUSINESS OWNERS ASSOCIATION, INC.

SFBOA NEWSLETTER

VOLUME 2, ISSUE 6 JUNE 2009

SFBOA MEMBER SPOTLIGHT

Lord Fairfax Small Business Development Center



June Monthly Meeting

The upcoming meeting will be held on Tuesday, June 23, 2009 in Ripley Hall at the Inn at Kelly's Ford. Located at 16589 Edwards Shop Road in Remington. Social hour starts at 6 PM; dinner is served at 7 PM followed by a brief business meeting and the evening's program.

Butch Davies will be our guest speaker.



Menu

Quiche Lorraine
Beef Shoulder Tender w/
Roquefort Sauce
Two Vegetables
Rolls
Dessert: Chocolate Cake
(Non-alcoholic drinks
included in price)

Dinner per person is \$22.00.

Please call Lynne Cox at 540-439-2606 or e-mail her at

midlandchristian@peoplepc.com

to make your reservation, and include any guests one week prior to the meeting. All reservations must be honored.

July Speaker

Ray Knott, Vice President of BB&T

VIRGINIA
Small Business
Development
Center



The Lord Fairfax Small Business Development Center (LFSBDC) provides assistance to

new and established small businesses of the area. Our professionals are available to help you start, manage, or grow your business. You can meet in private with a business counselor for **free** one-on-one counseling to discuss your specific needs, you can attend **affordable** small group training, or you can call with business questions or referral needs.

The SBDC provides assistance to aspiring entrepreneurs who need to understand the requirements for going into business, financial management, marketing, and business plan development and implementation.

The SBDC also assists the experienced business person who wants to expand his or her business, solve business problems, develop new ideas, enter new markets, or access capital.

The SBDC is involved in your community. They know local businesses, banks and funding sources, Chambers of Commerce, service providers, state, Federal and local programs, and other resources to help businesses grow. They can help connect you with information, agencies, and tools to help you and your business.

The SBDC is just what growing and emerging businesses are looking for. You can count on professional guidance, experienced insight, practical solutions, and respect for confidentiality when you work with the SBDC.

Your local SBDC is the Lord Fairfax Small Business Development Center (LFSBDC). They have offices in Fauquier, Culpeper, and Middletown. They can be reached in Culpeper at (540) 937-2919, in Warrenton office at (540) 351-1595, or in Middletown at (540) 868-7093.

MAY MEETING UPDATE

The May meeting opened with introductions by all and the five minute business spotlight by Glenn Duckworth of Cabling Systems.

Lynne Cox provided the blessing for the meal. The program was a presentation by Don Tharpe, developer of the White Marsh community in Bealeton. Mr. Tharpe discussed the plans for the 97 acre site and the highlights of the design for the multi-use, small town feel residential and commercial development. Lee District Supervisor Chester Stribling gave an update on activities by the Board of Supervisors and fielded questions from the attendees.

Information about two Board positions available and annual membership renewal was given also. June and July are the time for annual membership renewal and officers and board members will be elected in July. Any one interested should contact Lynne Cox, SFBOA President.

www.sofauquierbus.org

SFBOA Newsletter Designed by Waivasir.com

JUNE GUEST

JOHN J. "BUTCH" DAVIES



Mr. John "BUTCH" Davies was born in Charlottesville, Virginia. He was admitted to the Virginia State Bar in 1973, partner in DAVIES, BARRELL, WILL, LEWELLYN & EDWARDS, PLC since 1973.

Education: Randolph-Macon College (B.A., 1969); T. C. Williams School of Law, University of Richmond (J. D., 1973).

Memberships: Delegate, Virginia General Assembly, 1992 – 2000; Culpeper County Bar; Piedmont Bar (President 1988); Virginia Bar Association (Executive Committee, 1999-2002, Judiciary Committee, 1996-), Virginia State Bar; Fellow, Virginia Law Foundation; Virginia Trail Lawyers Association; Virginia Commonwealth Transportation Board, May 2002-; Criminal Justice Services Board, 1992-1997; Virginia Crime Commission 1995-1998; Joint Commission on Health Care, 1998-2000; Committee on District Courts, 1995-1998; Special Justice, 1975-1982; Virginia Alcohol Safety Action Program State Advisory Board (Chair 1994-1997); Virginia Purchases and Supply Appeal Board 1982-1985; Historic and Natural Resources Board, 1986-1989; Virginia Department of Conservation and Recreation Board, 1989-1991., Culpeper Renaissance, Inc. (President 1986-1991, 2001-2002)

Practice Areas: Zoning & Land Use Law; Business Law; Estate Planning; Probate Law; Criminal Law, Health Care and Elder Law.

ANNOUNCEMENTS

Hospice of Rapidan

Redskin Raffle Tickets are on sale to support Hospice of the Rapidan. **Two First Prizes – 4 premium tickets on the 40 yard line 9 rows behind the Redskins' bench plus reserved parking.**

The cost is 3 tickets for \$25 or \$10 each

Tickets available at www.hotr.org, 1200 Sunset Lane, Culpeper, and many area merchants

Drawing is September 9, 2009

ANNOUNCEMENTS

LFSBDC

June 17, 2009: Save the Date to Learn About ARC

After the [SBA's announcement](#) on Monday, May 18, 2009, it makes our planned session on the stimulus package even timelier. The Lord Fairfax Small Business Development Center will provide an opportunity on the morning of Wednesday, June 17th, to learn directly from Small Business Administration (SBA) representatives about the details of the stimulus package as it pertains to small business.

The major focus will be on the ARC Stimulation Business Loan but all programs will be discussed as needed. The morning is scheduled to begin at 10:00 when there is a special one-hour session for banks and lending institutions (only) to meet with the SBA to receive specific information and for the banks to ask questions about how the programs work. Again the focus will be on the ARC Stimulation Business Loan. This session is scheduled to end at 11:00.

At 11:30 the general information session will open up to all interested small businesses to learn about the programs and specifically the ARC Stimulation Business Loan. Through this vehicle the SBA will offer a 100% guarantee (to the banks) on loans to cover existing debt (principle and interest) and for SBA loans after the February initiation of 90% guarantees for 6 months up to \$35,000. Repayment will not start until one year after the final disbursement. The loan does not carry any interest.

During this second part we invite any interested banks to contact us about also having an opportunity to also outline how their banks will work within the process outlined by the SBA to assist small business.

This session is scheduled to end between 12:30 and 1:00.

Join us on June 17, 2009 at either 10:00 or 11:30 to ask your questions (or both sessions if you are a bank).



MEMBERSHIP

The Board

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|---|--|--------------------------------------|
| Absolute Variety Sales | Fauquier Medical Associates | Norwood Construction |
| Access Point Communications, Inc. | Fauquier Times Democrat | Paradigm Solutions |
| Aflac | Fauquier's Finest Custom Meat Processing | Piedmont Press |
| Allstate - Payne Agency | Fifield-Helm Insurance | Pressley Enterprises |
| Alvin Henry Appraisals | Fox Wood Works | Primerica Financial Services |
| Arbonne International | Gaven E. Reynolds, DDS, PC | Pro 1 Auto, Inc. |
| ATEC, Inc. | Generations Flowers | Rappahannock Station, Inc. |
| BB&T Bank | Genworth Financial & Rhynalds Enterprises | Remington Drug Company |
| Bealeton Gateway, LLC | Golden Rule Builders | Ritchie's Millwork |
| Bert J. E. van Gils, Counselor at Law | Great Meadow Foundation | Rogers Ford Winery |
| Brenda L. Eggleston, Long & Foster Realtor | Groves Hardware | Rozanne K. Kelley P.C. |
| C & C, Ltd. | Happy Trails Western Wear | Scenic America |
| Cabling Systems, Inc. | Healthy Zone, The | Shady Grove Kennel |
| Carl Faller Real Estate | Holly Knob Farm | Simply Sommelier'ed Celebrations |
| Carr and Hyde Insurance | Hospice of Rapidan | SkyWorld Aviation, Inc. |
| Carson-Ashley | inFauquier.com | Smith & Sons Equipment |
| cbgreene interiors, llc | Inn at Kelly's Ford | Smith's Antiques |
| Clark's Gun Shop, Inc. | Ithaca Properties, LLC | Smith-Midland Corporation |
| Colvin Floors, Inc. | J-C's Cleaning & Power Washing | Southern Business Web & Networks LCC |
| Community Touch, Inc. | Jockey Person to Person | Sowder Enterprises |
| Corner Deli, The | Joe Stribling's Service Center | State Farm Insurance |
| Cows-N-Corn | Kehoe Construction | SunTrust Mortgage, Inc. |
| Cryogenic Fuels | Liberty Community Church | Town of Remington |
| Dara Law Group, P.C. | Liberty Heritage Society | Trigon Development, LLC. |
| Deer Meadow Farm | Lois Volunteer Fire Department | Vantage Economics |
| Dewberry & Davis, LLC | Lord Fairfax Small Business Development Center | Vern's Plumbing, Inc. |
| Didlake Opal Business Center | Luckstone Corporation | Virginia Hydro-seeding & Excavating |
| Dominion Construction Group | Mayhugh's Stores II, Inc. | Virginia Southern Cooking, LLC |
| DRH Design Group, Inc. | McLeod, Inc. | Waivasir, Inc. |
| Ennis Construction | Meadows Electric | Waterloo Title & Escrow, Inc. |
| Farmers Insurance | Middleburg Bank | William A. Long, Inc. |
| Fauquier Bank, The | Midland Christian Academy | William Allan Edwards Trucking |
| Fauquier County Chamber of Commerce | Miller Brothers, Inc. | Winter Wood Farm |
| Fauquier County Dept. of Economic Development | Moser Funeral Home, Inc. | Woodward Turf Farms |

Officers

President

Lynne Richman Cox,
Midland Christian Academy

Vice-President

Matthew Smith,
Smith-Midland Corp.

Secretary

Vacant

Treasurer

Jessica Wilson,
The Fauquier Bank

Directors

Dennis Taylor-Chairperson,
Paradigm Solutions

Les Nichols, Carson Ashley

Allison Clark,
Midland Christian Academy

Susan Eicher Kemper,
Generations Flowers

Jessica Pritt, BB&T Bank

May Winners

50/50 Winner

Sylvia McDevitt,
Fauquier Times

Dinner for Two

- Elizabeth Haring,
- Old Town Financial
- Services

June Member Spotlight

Lord Fairfax Small Business Development Center

SOUTHERN FAUQUIER BUSINESS
OWNERS ASSOCIATION, INC.

P.O. Box 358
Bealeton, VA 22712



WE'RE ON THE WEB

WWW.SOFAUQUIERBUS.ORG

ABOUT SFBOA

Organized in 1996, the Southern Fauquier Business Owners Association is comprised of approximately 120 members consisting of retailers, service businesses, industries & medical professionals

The members of the Association wish to express their thanks and gratitude for the support, and patronage, that has been received from our customers. The Association fully realizes that our customers' future is our future and with that the Association will pledge the following:

The SFBOA seeks to inspire, empower and transform Southern Fauquier businesses to increasing levels of success, influence and prosperity through education, community involvement, and collegial support.

The members would further like to extend an invitation to other businesses to relocate to our community and join us in creating a friendly and family oriented environment.

Important Dates to Remember

- June 16 - Board Meeting, 6:15 PM, Church of the Brethren Fellowship Hall
- June 23 - Monthly Meeting, 6 PM, Ripley Hall, Inn at Kelly's Ford
- June 26 - News Deadline for July Newsletter

SFBOA Newsletter Online www.sofauquierbus.org/news.htm If you would like your business featured in the monthly SFBOA newsletter, drop your business card or a note off at the next SFBOA Meeting. A box will be provided for a drawing to determine the business to be profiled in the next issue. Please send business announcements, new ideas, or suggestions to Lynne Cox at midlandchristian@peoplepc.com.

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SFBOA Newsletter Designed by Waivasir.com