



SOUTHERN FAUQUIER BUSINESS OWNERS ASSOCIATION, INC.

SFBOA NEWSLETTER

VOLUME 2, ISSUE 7 JULY 2009



SFBOA MEMBER SPOTLIGHT

CRYOGENIC FUELS WILL BE FEATURED IN NEXT MONTH'S ISSUE

JUNE MEETING UPDATE

Lynne Richman Cox, SFBOA President, offered to dispense with the minutes: Vice President Matthew Smith Motioned to Dispense the Minutes, Don Tharpe 2nd, unanimous decision

June Spotlight was **Ruth Cope: Lord Fairfax SBDC** ~ Mrs. Cope discussed how small businesses can reach out for help in these tough economic times. She also had pamphlets available with information how to contact this group.

June Business Speaker was **Butch Davies: VDOT** ~ Mr. Davies spoke about the current budget crisis, there will be no new roads only bridge repair and maintenance this year. VDOT has closed 19 out of 42 Virginia Rest Areas this year. There will only be mowing once this summer, if you notice intersections becoming dangerous please notify VDOT and they will mow for safety purposes. Mr. Davies answered questions at the end of his discussion.

Announcements:

~ Board member and officer nomination forms were put on the tables, please hand in to Allison Clark.

~ Be on the lookout for Growth Alliance Surveys, Lynne and Dennis are working with others to collect information to help our businesses.

~ Midland Christian Academy is filming a commercial for the school and is looking for sponsors to run this commercial on Comcast for a 3 month period. Please contact Allison or Lynne for more information.

~ Lynne spoke about the White Marsh project (Don Tharpe) and asked for support/letters: Susan Kemper motioned that Lynne draft a letter from the SFBOA in favor of this project, Carlotta Puckett and Allison Clark motioned to 2nd, unanimously approved. Don Tharpe thanked the group for the support and invited any interested parties to attend the planning meeting in July.

~ Carlotta Puckett gave out information on each table regarding their summer functions at the winery.

~ Susan Kemper thanked all of the businesses who contributed to the Helm booth this year supporting the Remington Volunteer Fire Department.

July Monthly Meeting

The upcoming meeting will be held on Tuesday, July 28, 2009 in Ripley Hall at the Inn at Kelly's Ford. Located at 16589 Edwards Shop Road in Remington. Social hour starts at 6 PM; dinner is served at 7 PM followed by a brief business meeting and the evening's program.

Ray Knott, BB&T, will be our guest speaker.



Menu

Grilled Chicken w/ Cucumber Dill Sauce
Grilled Zucchini and Red Onions
Watermelon/Tomato Salad w/ feta and olives
Herb Roasted Potatoes
Bread Pudding
(Non-alcoholic drinks included in price)

Dinner per person is \$22.00.

Please call Suzanne Williams at 540-439-8411 or e-mail her at

suzanne.williams@verizon.net

to make your reservation, and include any guests one week prior to the meeting. All reservations must be honored.

August

SFBOA Annual Membership

www.sofauquierbus.org

SFBOA Newsletter Designed by Waivasir.com

JULY GUEST

Ray Knott

Ray serves as a Senior Vice President and Area Executive for the Fauquier/Culpeper/Orange County markets for Branch Banking & Trust Company (BB&T). Ray has worked in the banking industry for more than 18 years including more than 7 years with BB&T. He has worked in various positions in the consumer, mortgage and commercial lending areas, including Senior Credit Officer with former F&M Bank.

Ray's education includes a B.S. B.A. - Finance from Longwood University. Additionally, he is a graduate of the Virginia Banker's Association School of Bank Management at the University of Virginia, and a graduate of the Graduate School of Banking at Louisiana State University. Ray is also a member of The Risk Management Association. Additionally, Ray currently serves on the Board of Directors of the Fauquier County Chamber of Commerce.

ANNOUNCEMENTS

Paradigm Solutions

Dennis Taylor, Paradigm Solutions, had the opportunity to meet Trish Ethier, the Recycling Education Coordinator at the County's Environmental Services Recycling operations. Trish publishes a quarterly newsletter and is interested in raising awareness for recycling. The recycling operation generates a lot of cash which is used to operate the landfill, keeps recyclable materials out of the landfill which increases the life of the landfill, and it's just plain good for our environment!



To view Trish's latest newsletter or participate in the education program (presentations and tours are available), please visit :

<http://www.fauquiercounty.gov/documents/departments/environmental/pdf/wasteline.pdf>

For more local government news, visit:

<http://www.fauquiercounty.gov/whatsnew/index.cfm>

New LFSBDC Office in Culpeper

Changes are everywhere these days! The Lord Fairfax SBDC opened a new office in Culpeper this month. We now have a full time office location in downtown Culpeper at 233 East Davis St, suite 300. For your convenience, we are housed in the Culpeper Economic Development suite of offices. We will also continue to have part time counseling hours in Culpeper at the Daniel Technology Center.

Unfortunately, due to cutbacks in funding, we now have only limited office hours in Fauquier at Lord Fairfax Community College.

Our office in Middletown remains at the same hours and location on Main Street at the Courts.

We are here to serve all clients of our area. Please contact us at one of the numbers listed to schedule a free counseling appointment, to register for a seminar, or for other business information.

Midland Christian Academy

As of July 8, MCA has been broadcasting a commercial on Comcast in Culpeper and Warrenton that will have approximately 18,000 viewers.

Sponsors of that airtime receive visual and audio recognition at the end of each ad. Sponsorships run from \$150 to \$600 with over 600 exposures.

If you or your business is interested in becoming a sponsor, please contact Allison Clark at the MCA Office (540-439-2606), on her cell (540-219-5114), or by email (aclownfish4fun@aol.com).

SFBOA BOARD NOMINATIONS

President

Lynne Richman Cox, Midland Christian Academy

Vice-President Elect

Matthew Smith, Smith-Midland Corp.

Secretary

TBD - (Accepting nominations from Lee or Cedar Run Districts)

Treasurer

Wes Shortridge, Liberty Community Church

Director

Sylvia McDevitt, Fauquier Times Democrat

Joe Korpsak, Absolute Variety Sales

MEMBERSHIP

The Board

Absolute Variety Sales
 Access Point Communications, Inc.
 Aflac
 Allstate - Payne Agency
 Alvin Henry Appraisals
 Arbonne International
 ATEC, Inc.
 BB&T Bank
 Bealeton Gateway, LLC
 Bert J. E. van Gils, Counselor at Law
 Brenda L. Eggleston, Long & Foster Realtor
 C & C, Ltd.
 Cabling Systems, Inc.
 Carl Faller Real Estate
 Carr and Hyde Insurance
 Carson-Ashley
 cbgreene interiors, llc
 Clark's Gun Shop, Inc.
 Colvin Floors, Inc.
 Community Touch, Inc.
 Corner Deli, The
 Cows-N-Corn
 Cryogenic Fuels
 Dara Law Group, P.C.
 Deer Meadow Farm
 Dewberry & Davis, LLC
 Didlake Opal Business Center
 Dominion Construction Group
 DRH Design Group, Inc.
 Ennis Construction
 Farmers Insurance
 Fauquier Bank, The
 Fauquier County Chamber of Commerce
 Fauquier County Dept. of Economic Development
 Fauquier Medical Associates
 Fauquier Times Democrat
 Fauquier's Finest Custom Meat Processing

Fifield-Helm Insurance
 Fox Wood Works
 Gaven E. Reynolds, DDS, PC
 Generations Flowers
 Genworth Financial & Rhynalds Enterprises
 Golden Rule Builders
 Great Meadow Foundation
 Groves Hardware
 Happy Trails Western Wear
 Healthy Zone, The
 Holly Knob Farm
 Hospice of Rapidan
 inFauquier.com
 Inn at Kelly's Ford
 Ithaca Properties, LLC
 J-C's Cleaning & Power Washing
 Jockey Person to Person
 Joe Stribling's Service Center
 Kehoe Construction
 KMX Mobile Security
 Liberty Community Church
 Liberty Heritage Society
 Lois Volunteer Fire Department
 Lord Fairfax Small Business Development Center
 Luckstone Corporation
 Mayhugh's Stores II, Inc.
 McLeod, Inc.
 Meadows Electric
 Middleburg Bank
 Midland Christian Academy
 Miller Brothers, Inc.
 Moser Funeral Home, Inc.
 Norwood Construction
 Old Town Insurance and Financial Services
 Paradigm Solutions
 Piedmont Press
 Pressley Enterprises
 Primerica Financial Services

Pro 1 Auto, Inc.
 Rappahannock Station, Inc.
 Remington Drug Company
 Ritchie's Millwork
 Rogers Ford Winery
 Rozanne K. Kelley P.C.
 Scenic America
 Shady Grove Kennel
 Simply Sommelier'ed Celebrations
 SkyWorld Aviation, Inc.
 Smith & Sons Equipment
 Smith's Antiques
 Smith-Midland Corporation
 Southern Business Web & Networks LCC
 Sowder Enterprises
 State Farm Insurance
 SunTrust Mortgage, Inc.
 Town of Remington
 Trigon Development, LLC.
 Vantage Economics
 Vern's Plumbing, Inc.
 Virginia Hydro-seeding & Excavating
 Virginia Southern Cooking, LLC
 Waivasir, Inc.
 Waterloo Title & Escrow, Inc.
 William A. Long, Inc.
 William Allan Edwards Trucking
 Winter Wood Farm
 Woodward Turf Farms

Officers

President

Lynne Richman Cox,
 Midland Christian Academy

Vice-President

Matthew Smith,
 Smith-Midland Corp.

Secretary

Vacant

Treasurer

Jessica Wilson,
 The Fauquier Bank

Directors

Dennis Taylor-Chairperson,
 Paradigm Solutions

Les Nichols, Carson Ashley

Allison Clark,
 Midland Christian Academy

Susan Eicher Kemper,
 Generations Flowers

Andy Rose, BB&T Bank

June Winners

50/50 Winner -

Jim Downey

Dinner for Two -

Don Tharpe - Liberty
 Heritage Society

July Member Spotlight -

Bob Niles,
 Cryogenic Fuels (to be featured in next month's issue)

Additional July Guest

Andrew Hushour from the County Zoning Office, will give a presentation on the proposed signage ordinance.

SOUTHERN FAUQUIER BUSINESS
OWNERS ASSOCIATION, INC.

P.O. Box 358
Bealeton, VA 22712



WE'RE ON THE WEB

WWW.SOFAUQUIERBUS.ORG

ABOUT SFBOA

Organized in 1996, the Southern Fauquier Business Owners Association is comprised of approximately 120 members consisting of retailers, service businesses, industries & medical professionals

The members of the Association wish to express their thanks and gratitude for the support, and patronage, that has been received from our customers. The Association fully realizes that our customers' future is our future and with that the Association will pledge the following:

The SFBOA seeks to inspire, empower and transform Southern Fauquier businesses to increasing levels of success, influence and prosperity through education, community involvement, and collegial support.

The members would further like to extend an invitation to other businesses to relocate to our community and join us in creating a friendly and family oriented environment.

Important Dates to Remember

- July 21 - Board Meeting, 6:15 PM, Church of the Brethren Fellowship Hall
- July 28 - Monthly Meeting, 6 PM, Ripley Hall, Inn at Kelly's Ford
- July 30 - News Deadline for August Newsletter
- August 25 - Annual Meeting

SFBOA Newsletter Online www.sofauquierbus.org/news.htm If you would like your business featured in the monthly SFBOA newsletter, drop your business card or a note off at the next SFBOA Meeting. A box will be provided for a drawing to determine the business to be profiled in the next issue. Please send business announcements, new ideas, or suggestions to Lynne Cox at midlandchristian@peoplepc.com.

www.sofauquierbus.org

SFBOA Newsletter Designed by Waivasir.com