



SOUTHERN FAUQUIER BUSINESS OWNERS ASSOCIATION, INC.

# SFBOA NEWSLETTER

VOLUME 1, ISSUE 7      JULY 2008

## SFBOA MEMBER SPOTLIGHT



### CABLING SYSTEMS, INC.



Cabling Systems, Inc. is a fully licensed and insured private security company with required background checks and fingerprinting of all employees. Locally owned and operated, Cabling Systems, Inc. is located in Sumerduck, Virginia and opened their doors for business in 1998, originally providing security systems, access control and surveillance camera systems.

Cabling Systems is a supplier of electronic security systems for both residential and business customers. Their security systems include: wired and wireless intrusion detection, fire alarm, video surveillance, access control, and 24 hour central station monitoring to homes within Fauquier, Loudoun, Culpeper counties and the Fredericksburg area. They also provide Multi-room Audio/Video systems that will enhance any room.

Owned by Glenn and Sissy Duckworth, Glenn has over 20 years experience working in the alarm business and has grown up in Fauquier County. They provide value to their customers by giving each one affordable and effective security solutions to protect their families, businesses and possessions.

Customers can save up to 20% on homeowners (and/or business) insurance with a monitored security/fire alarm system. For only about 80 cents per day, families and businesses are covered 24 hours a day.

For more information about Cabling System, Inc. visit their web site at: [www.cablingsystemsonline.com](http://www.cablingsystemsonline.com)

## SFBOA JUNE MEETING UPDATE

John Collins and Robin Johnson presented a very informational and heartfelt discussion of the work of the Hospice of the Rapidan. Ms. Johnson is a clinical social worker with the Hospice and Mr. Collins is a volunteer. They clarified that Hospice is focused on the comfort care of patients with limited life expectation. Hospice typically comes in when doctors determine that curative care is no longer effective. Mr. Collins experienced the true heart of Hospice with the illness and passing of his own wife. He was so appreciative of the service they provided that he now gives back through his volunteer work for Hospice.

The SFBOA Board will present a change to the constitution open for vote at the August membership meeting. The change would allow the SFBOA Board of Directors to be made up of a [maximum] of 7 members instead of a required 7 members. Lynne Richman Cox proposed this change in response to reduced interest in board service and low director attendance. The reduced number of directors ensures a quorum at most monthly Board meetings.

### The SFBOA Newsletter is available at:

[www.sofauquierbus.org/news.htm](http://www.sofauquierbus.org/news.htm)

If you would like your business featured in the monthly SFBOA newsletter, drop your business card or a note off at the next SFBOA Meeting. A box will be provided for a drawing to determine the business to be profiled in the next issue.

Please send business announcements, new ideas, or suggestions to Kim Bloom at [kim@waivasir.com](mailto:kim@waivasir.com).

### July Monthly Meeting

The upcoming meeting will be held on Tuesday, July 22, 2008 in Ripley Hall at the Inn at Kelly's Ford. Located at 16589 Edwards Shop Road in Remington. Social hour starts at 6 PM; dinner is served at 7 PM followed by a brief business meeting and the evening's program.

Butch Davies, Commonwealth Transportation Board, is our guest speaker.

### Menu



Sautéed Chicken w/ a Light Lemon Sauce  
Chilled Marinated Vegetable Salad  
House Salad  
Fresh Vegetables  
Rolls  
Coffee or Tea  
Dessert  
(Non-alcoholic drinks included in price)

Dinner per person is \$22.00.

Please call Susan Kemper at Generations Florists at 540-439-9301 or e-mail her at [lhflowers@aol.com](mailto:lhflowers@aol.com) to make your reservation, and include any guests one week prior to the meeting. All reservations must be honored.

### August

Annual Membership Meeting

## JUNE GUESTS

### JOHN J. "BUTCH" DAVIES



Mr. John "BUTCH" Davies was born in Charlottesville, Virginia. He was admitted to the Virginia State Bar in 1973, partner in DAVIES, BARRELL, WILL, LEWELLYN & EDWARDS, PLC since 1973.

Education: Randolph-Macon College (B.A., 1969); T. C. Williams School of Law, University of Richmond (J. D., 1973).

**Memberships:** Delegate, Virginia General Assembly, 1992 – 2000; Culpeper County Bar; Piedmont Bar (President 1988); Virginia Bar Association (Executive Committee, 1999-2002, Judiciary Committee, 1996-), Virginia State Bar; Fellow, Virginia Law Foundation; Virginia Trail Lawyers Association; Virginia Commonwealth Transportation Board, May 2002-; Criminal Justice Services Board, 1992-1997; Virginia Crime Commission 1995-1998; Joint Commission on Health Care, 1998-2000; Committee on District Courts, 1995-1998; Special Justice, 1975-1982; Virginia Alcohol Safety Action Program State Advisory Board (Chair 1994-1997); Virginia Purchases and Supply Appeal Board 1982-1985; Historic and Natural Resources Board, 1986-1989; Virginia Department of Conservation and Recreation Board, 1989-1991., Culpeper Renaissance, Inc. ( President 1986-1991, 2001-2002);

**Practice Areas:** Zoning & Land Use Law; Business Law; Estate Planning; Probate Law; Criminal Law, Health Care and Elder Law.

## SFBOA BOARD NOMINATIONS

**President**

Lynne Richman Cox, Midland Christian Academy

**Vice-President Elect**

Matthew Smith, Smith-Midland Corp.

**Secretary**

TBD

**Treasurer**

Jessica Wilson, Fauquier Bank

**Director**

Sissy Duckworth

*Southern Fauquier Business Owners Association, Inc.*

## Membership Application

**Mail this application, with a check in the amount of \$40.00, to: SFBOA, P. O. Box 358, Bealeton, VA 22712**

Regular Membership  Affiliate Membership

Name of business/company: \_\_\_\_\_

Owner/contact title: \_\_\_\_\_

Business address: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

Business telephone number: \_\_\_\_\_

Business fax number: \_\_\_\_\_

E-mail: \_\_\_\_\_

Number of employees: \_\_\_\_\_

Number of years in southern Fauquier County: \_\_\_\_\_

Do you have more than one business in southern Fauquier County?  Yes  No

If so, will that business be joining SFBOA?  Yes  No

Are you willing to serve on a committee?  Yes  No

If yes, in what capacity? \_\_\_\_\_

Physical location of your business: \_\_\_\_\_

Brief description of your business: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

Designated voter (please print): \_\_\_\_\_

Signature of the person that has authority to designate voter, if different than applicant: \_\_\_\_\_

Applicant signature \_\_\_\_\_

Date \_\_\_\_\_

Approved by the Board of Directors

Disapproved by the Board of Directors

# MEMBERSHIP

## The Board

**If your business is not listed and dues have been paid, please inform Lynne Cox.**

- A & K Construction
- Access Point Communications, Inc.
- Allstate - Payne Agency
- Alvin Henry Appraisals
- Arbonne International
- ATEC, Inc.
- Brenda L. Eggleston, Realtor
- C & C, Ltd.
- Cabling Systems, Inc.
- Carl Faller Real Estate
- Carr and Hyde Insurance
- Carson-Ashley
- Clark's Gun Shop, Inc.
- Colvin Floors, Inc.
- Community Touch, Inc.
- Corner Deli, The
- Cows-N-Corn
- Dara Law Group
- Deer Meadow Farm
- Dell Ennis
- Dewberry & Davis, LLC
- Didlake Opal Business Center
- DRH Design Group, Inc.
- Fauquier Bank, The
- Fauquier County Chamber of Commerce
- Fauquier County Dept. of Economic Development
- Fauquier Medical Associates
- Fauquier Times Democrat

- Fauquier's Finest Custom Meat Processing
- Fifield-Helm Insurance
- Financial Organization and Management for Seniors, LLC
- Fox Wood Works
- Gaven E. Reynolds, DDS, PC
- Generations
- Genworth Financial & Rhynalds Enterprises
- Great Meadow Foundation
- Groves Hardware
- Happy Trails Western Wear
- Holly Knob Farm
- inFauquier
- Ithaca Properties
- J-C's Cleaning & Power Washing
- J.T. Walsh
- Jepal Ag-ED, Inc.
- Kehoe Construction
- Liberty Heritage Society
- Liberty Run Benefits
- Lois Volunteer Fire Department
- Lord Fairfax Small Business Development Center
- Luckstone
- McLeod, Inc.
- Meadows Electric
- Middleburg Bank
- Midland Christian Academy
- Miller Brothers, Inc.
- Moser Funeral Home
- Moser Funeral Home, Inc.
- Paradigm Solutions
- Pressley Enterprises
- Primerica Financial Services
- Pro 1 Auto
- R. Paul Lawrence
- Rappahannock Station, Inc.
- Remington Drug Company
- Ritchie's Millwork
- Robert Niles
- Rogers Ford Winery
- Rozanne K. Kelley P.C.
- Shady Grove Kennel
- Simply Sommelier'ed Celebrations
- SkyWorld Aviation, Inc.
- Smith's Antiques
- Smith-Midland Corp.
- Sowder Enterprises
- Streetrenz
- Stribling's Garage
- Town of Remington
- Trigon Development, LLC.
- Vern's Plumbing, Inc.
- Virginia Hydro-seeding & Excavating
- Virginia Southern Cooking, LLC
- Waivasir, Inc.
- William Allen Edwards Trucking
- Winter Wood Farm
- Woodward Turf Farms

- Honorary Members**
- Dorothy R. Watson Tax Service
- T. Leo McCarthy Realty
- Officers**
- President**
- Lynne Richman Cox, Midland Christian Academy
- Vice-President**
- Matthew Smith, Smith-Midland Corp.
- Secretary**
- Kim Bloom, Waivasir, Inc.
- Treasurer**
- Rozanne Kelley, P.C.
- Directors**
- Larry Kemper-Chair, Lois Vol. Fire Dept.
- Trina Shannon, Fifield-Helm Insurance
- Susan Eicher Kemper, Generations
- Mary Ann Stewart, Happy Trails Western Wear
- Heidi Darnell, Affordable Automotive
- Jessica Wilson, Fauquier Bank
- Allison Clark, Clark Brothers and MCA
- Jessica Pritt, BB&T
- Dennis Taylor, Paradigm Solutions

### June Drawing

#### Winners

#### **50/50 Winner -**

Jeffrey Milnes of Middleburg Bank (donated to Hospice of Rapidan)

#### **Dinner for Two -**

Dennis Taylor of Paradigm Solutions

#### **July Member Spotlight -**

Cabling Systems, Inc.

SOUTHERN FAUQUIER BUSINESS  
OWNERS ASSOCIATION, INC.

P.O. Box 358  
Bealeton, VA 22712



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WE'RE ON THE WEB  
[WWW.SOFAUQUIERBUS.ORG](http://WWW.SOFAUQUIERBUS.ORG)

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## ABOUT SFBOA

Organized in 1996, the Southern Fauquier Business Owners Association is comprised of approximately 120 members consisting of retailers, service businesses, industries & medical professionals

The members of the Association wish to express their thanks and gratitude for the support, and patronage, that has been received from our customers. The Association fully realizes that our customers' future is our future and with that the Association will pledge the following:

***To continue to provide excellent service and products to our customers and to continue to provide our support to our customers and community.***

The members would further like to extend an invitation to other businesses to relocate to our community and join us in creating a friendly and family oriented environment.

### Important Dates to Remember

- July 22 - Monthly Meeting, 6 PM, Ripley Hall, Inn at Kelly's Ford
- August 5 - News Deadline for Monthly Newsletter
- August 7 - Board Meeting, 6:15 PM, Church of the Brethren Fellowship Hall
- August 26 - Annual Membership Meeting - Rogers Ford Winery; Sponsored by BB&T

