



SOUTHERN FAUQUIER BUSINESS OWNERS ASSOCIATION, INC.

SFBOA NEWSLETTER

VOLUME 1, ISSUE 2

FEBRUARY 2008



SFBOA MEMBER SPOTLIGHT



KH Development is Virginia's newest integrated construction service provider headquartered in Warrenton, Virginia and founded by owner Kip Hull.

KH Development evolved from the continued strength and growth of Kip's Erosion Control (KEC) in the Virginia, DC, Maryland and West Virginia region.

In addition to developing their own property holdings for residential and commercial applications throughout Virginia and West Virginia, KH Development merges a wide range of crafts under a single, efficient management structure.

KH Development employs over 200 highly skilled professionals consisting of KEC and A&K Construction.

The company is dedicated to philanthropy and committed to helping children by promoting sports and education within the communities in which they live

and work.

Their three main charitable contributions are Kip's Kids, Liberty High School Kip Hull Football Field and Little League sponsorships. Kip's Kids help disadvantaged children throughout the Fauquier County schools meet their maximum potential. The charity meets regularly to disburse funds for educational and practical items such as glasses, books, school supplies, medication, field trip sponsorships, and much more.

Second is their contribution of the Liberty High School Kip Hull Football field. In 2007, Kip Hull in conjunction with Chris Zylonis and their companies KEC and KCL donated approximately \$1 million in materials and services to construct one of the most advanced astro turf football fields in the Commonwealth of Virginia. Mr. Hull is a former Liberty High School Eagles football captain who attributes much of his success in business to lessons learned on the football field.

The third is providing Little League sports sponsorships

The SFBOA Newsletter is available for viewing on the organization's web site at:

www.sofauquierbus.org/news.htm

If you would like your business featured in the monthly SFBOA newsletter, drop your business card or a note off at the next SFBOA Meeting. A box will be provided for a drawing to determine the business to be profiled in the next issue.

If you have any business announcements, new ideas, or suggestions for the SFBOA monthly newsletter, please e-mail Kim Bloom at kim@waivasir.com.



as they believe that skills from sports like teamwork, commitment and hard work are an integral part of the positive development of children.

For more information about KH Development and the construction services they provide, visit www.kiphull.com.



February Monthly Meeting

The upcoming meeting will be held on Tuesday, Feb. 26, 2008 in Ripley Hall at the Inn at Kelly's Ford. Located at 16589 Edwards Shop Road in Remington. Social hour starts at 6 PM; dinner is served at 7 PM followed by a brief business meeting and the evening's program.

Dr. Jonathan Lewis, Superintendent of Schools will be the guest speaker.

Menu



House Salad
Herb Roasted Chicken Quarters
Mashed Potatoes
Rolls
Coffee / Tea
Dessert - Chef's Choice (Non-alcoholic drinks included in price)

Dinner per person is \$22.00.

Please call Susan Kemper at Generations Florists at 540-439-9301 or e-mail her at lhflowers@aol.com to make your reservation, and include any guests one week prior to the meeting. All reservations must be honored.

March 25 Guest Speaker

Congressman Rob Wittman

FEBRUARY GUEST SPEAKER

Dr. Jonathan Lewis



Dr. Jonathan L. Lewis has been division superintendent of Fauquier County Public Schools since January 1, 2008. Before coming to Fauquier County, he spent eight and a half years as the superintendent of Poquoson City Public Schools.

Dr. Lewis has 28 years of educational experience in urban, suburban and small-town settings, beginning as an English teacher at Thomas Jefferson High School in Richmond in 1979 for three and a half years. He has also served as an assistant principal and principal at Armstrong High School in Richmond and as a principal (Lee-Davis High School) and assistant superintendent in Hanover County.

Born in Allentown, PA, he was reared in Charlottesville, VA, and Plainview, NY. Dr. Lewis holds a bachelor of arts in religion from the University of Richmond (1973), a master of arts in English from Virginia Commonwealth University (1979), an educational specialist degree from the College of William and Mary (1986) and a doctorate in education from the College of William and Mary (1993).

Dr. Lewis was named the Region II Superintendent of the Year in 2006 and a decade earlier was awarded a lifetime membership in the Virginia Council of PTA's.

Dr. Lewis and his wife Claudette Beaudoin Lewis have two children: Nathan, 25, and Adrienne, 20. In leisure time he enjoys spending time with family, exercising and playing golf.

ANNOUNCEMENTS

SFBOA Represented Online in Local Newspaper

The Southern Fauquier Business Owners Association now has a link to its web site via Fauquier.com under the Community Links business section of My Fauquier.

Roger Ford Farm Winery

John Puckett Jr. has joined the staff as associate winemaker!

Rogers Ford Farm Wine is now for sale/shipping online in 14 States: Alaska, Florida, Missouri, Nevada, Ohio, Texas, Washington, DC, Wyoming, California, Idaho, Louisiana, Nebraska, New Hampshire, North Dakota, Virginia.

SFBOA MEMBER BLOGS

SFBOA member company, Paradigm Solutions, a Catlett, Virginia based business and management consulting firm has a business blog called "The Business of Business" and can be viewed by visiting <http://www.fauquier.com/blogs/business-business>. Dennis Taylor of Paradigm Solutions indicates that his objective is to post a new business-related subject every 2 weeks. Dennis encourages visitors to sign up for a free account at Fauquier.com and post comments, thoughts and ideas in response to each business blog subject – this is your place to be heard!

Kim Bloom of Waivasir, Inc., a Bealeton, Virginia based virtual assistance and business support services firm, has also joined the "blogosphere" at Fauquier.com at Dennis's suggestion with her new business-related blog "A Virtual Business Mommy" to inform and discuss such topics as work-life balance and virtual assistance. Like Dennis, Kim encourages visitors to join and post their comments. You can read her blog by visiting <http://www.fauquier.com/blogs/virtual-business-mommy>.

Jim Carson appointed Vice Chair of Fauquier County Chamber of Commerce Economic Development Committee

At the annual strategic planning meeting of the Fauquier County Chamber of Commerce, Jim Carson of Carson, Ashley and Associates, was re-appointed as the vice chairman of the Chamber's economic development committee. This will be a year long commitment. Jim's committee is comprised of Ray Knott, Vice President of BB&T; Talmage Reeves, Economic Development Director for Fauquier County and Patricia White, Marketing Manager of the Vint Hill Economic Development Authority.

Carson, Ashley & Associates honored January 10, 2008 By The Fauquier County Board of Supervisors!

The Engineers and Surveyors Institute (ESI) awarded Carson/ Ashley with their 2007 award for "Quality Plan Production" in Fauquier County. All major site plans, final plat applications, new and re-submitted construction plans must be reviewed by ESI prior to submission to Fauquier County. Each year, ESI reviewers vote on which firm consistently submitted the highest quality plans over the past year. The award was presented by Rick Carr, AICP, and Director of Fauquier County Community Development. Accepting on behalf of Carson/ Ashley was Jim Carson, President; Carol Schumacher, Mollie Bednarowski and Brad Connolly. Thank you to our Engineering Division for a job well done and their well-deserved recognition.

MEMBERSHIP

The Board

Updated monthly as dues are paid. If your business is not listed and dues have been paid, please inform Lynne Cox.

- A & K Construction
- Access Point Communications, Inc.
- Alvin Henry Appraisals
- Arbonne International
- ATEC, Inc.
- Brenda L. Eggleston, Realtor
- Cabling Systems, Inc.
- Carr and Hyde Insurance
- Carson-Ashley
- Community Touch, Inc.
- Corner Deli, The
- Cows-N-Corn
- Deer Meadow Farm
- Dell Ennis
- Dewberry & Davis, LLC
- Didlake Opal Business Center
- Fauquier Bank, The
- Fauquier County Dept. of Economic Development
- Fauquier Medical Associates
- Fauquier Times Democrat
- Fauquier's Finest Custom Meat Processing
- Fifield-Helm Insurance
- Financial Organization and Management for Seniors, LLC
- Fox Wood Works
- Generations
- Genworth Financial & Rhy-

- nalds Enterprises
- Happy Trails Western Wear
- Holly Knob Farm
- J.T. Walsh
- Kehoe Construction
- Liberty Heritage Society
- Lois Volunteer Fire Department
- Luckstone
- McLeod, Inc.
- Meadows Electric
- Midland Christian Academy
- Moser Funeral Home
- Moser Funeral Home, Inc.
- Paradigm Solutions
- Pressley Enterprises
- Pro 1 Auto
- R. Paul Lawrence
- Remington Drug Company
- Ritchie's Millwork
- Robert Niles
- Rogers Ford Winery
- Rozanne K. Kelley P.C.
- Shady Grove Kennel
- Smith's Antiques
- Smith-Midland Corp.
- Sowder Enterprises
- Streetrenz
- Vern's Plumbing, Inc.
- Virginia Hydro-seeding & Excavating
- Waivasir, Inc.
- William Allen Edwards Trucking

Woodward Turf Farms SFBOA JANUARY MEETING



Talmage Reeves, pictured above with SFBOA President Lynne Richman Cox was the guest speaker at January's meeting. He spoke to members about the current economic conditions in Fauquier County and the issues affecting current and new businesses in the area. He shared his ideas and plans for marketing tourism in Fauquier.

Drawing Winners

50/50 and February Featured Business Profile

Kristian Hawkins of KH Development

Dinner for Two

Tracey Lambert of The Fauquier Bank

\$50 Gift Certificate by Simply Sommelier'ed Celebrations

Tracey Lambert, Larry Kemper of Generations Florists

Featured Business for March Midland Christian Academy



Honorary Members

- Dorothy R. Watson Tax Service
- T. Leo McCarthy Realty

Officers

President

Lynne Richman Cox, Midland Christian Academy

President Elect

Matthew Smith, Smith-Midland Corp.

Secretary

Kim Bloom, Waivasir, Inc.

Treasurer

Rozanne Kelley, P.C.

Directors

Larry Kemper-Chair, Lois Vol. Fire Dept.

Trina Shannon, Fifield-Helm Insurance

Susan Eicher Kemper, Generations

Mary Ann Stewart, Happy Trails Western Wear

Heidi Darnell, Affordable Automotive

Jessica Wilson, Fauquier Bank

Allison Clark, Clark Brothers and MCA

Jessica Pritt, BB&T



SOUTHERN FAUQUIER BUSINESS
OWNERS ASSOCIATION, INC.

P.O. Box 358
Bealeton, VA 22712



WE'RE ON THE WEB
WWW.SOFAUQUIERBUS.ORG

ABOUT SFBOA

Organized in 1996, the Southern Fauquier Business Owners Association is comprised of approximately 120 members consisting of retailers, service businesses, industries & medical professionals

The members of the Association wish to express their thanks and gratitude for the support, and patronage, that has been received from our customers. The Association fully realizes that our customers' future is our future and with that the Association will pledge the following:

To continue to provide excellent service and products to our customers and to continue to provide our support to our customers and community.

The members would further like to extend an invitation to other businesses to relocate to our community and join us in creating a friendly and family oriented environment.

Important Dates to Remember

- February 26 - Monthly Meeting, 6 PM, Ripley Hall, Inn at Kelly's Ford
- March 6 - Board Meeting, 6:15 PM, Church of the Brethren Fellowship Hall
- March 25 - Monthly Meeting, 6 PM, Ripley Hall, Inn at Kelly's Ford
- April 3 - Board Meeting, 6:15 PM, Church of the Brethren Fellowship Hall

