



Southern Fauquier Business Owners Association

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April 2010

Fauquier Businesses & Tax Relief Rate For Business Personal Property By Joe Korpsak

The Fauquier County Board of Supervisors (BOS) on March 30, 2010, adopted the Fiscal Year 2011 County Budget by a vote of 3 to 2 to approve. Voting in favor of the 2011 County budget (which begins July 1, 2010), were Chairman Terrence Nyhous (Center District), Vice Chairman Raymond Graham (Cedar Run District), and Chester Stribling (Lee District). Voting their disapproval were R. Holder Trumbo, Jr. (Scott District) and Peter Schwartz (Marshall District).

The county resolution adopted the 2010 tax rates and the FY 2011 County Budget. The same resolution directs the county staff to prepare the necessary ordinance to establish a separate classification of tangible personal property for business furniture, fixtures, and equipment. This would permit the county to implement measures to reduce the impact of rising real estate taxes on the business community. The county staff will present the necessary ordinance to establish business furniture, fixtures, and equipment classification of tangible personal property as authorized by the Code of Virginia.

Accordingly, the county tax rates beginning June 1, 2010 for business furniture, fixtures, and equipment would have a rate of \$2.30 per \$100 of assessed

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Membership News

SFBOA Board Nominations are:

Tom Floyd
Sylvia McDevitt
Marcus O'Malley

Next Membership Meeting

April 27, 2010 - Social Hour starts at 6 p.m.,
dinner served at 7 p.m.
Ripley Hall at the Inn at Kelly's Ford
16589 Edwards Shop Road in Remington.

Featured Speakers

At the March 23rd meeting, SFBOA's own **Lynne Richman Cox, John Stewart** and **Dennis Taylor** (also members of the **Balanced Growth Alliance**) presented and discussed the recommendations by local business owners and County officials during the recent **"The Budget Talks"** forum. Attendees gave their ideas on reducing county spending and increasing revenues. Some suggestions offered were spending on Purchase of Development Rights to promote long-term savings, increase incentives to bring businesses to Fauquier, charging all businesses for a business license, and a serious need for a balanced growth plan.

Business Spotlight

Linda Dulicai of the The Healthy Zone, Inc., works with a variety of clients interested in approaching their health, prevention and fitness goals from a non-medical, non-drug perspective.

Clients tell her it is the total person approach and flexibility that make her different from all the other alternative people they have tried, and that her pinpoint strategies are much more affordable.

Linda is a Certified Natural Health Professional and certified kinesiologist working out of Warrenton. For more about her philosophy see her site at www.the-healthy-zone.com. She says of herself, "I make people Weller, naturally."

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valuation, instead of an equalized rate of \$4.65 for all other personal properties. Also approved was a \$2.30 rate for machinery and tools.

There appears to be a developing saga on this situation. Additional details, when obtained, will be shared.

MEMBER ANNOUNCEMENTS

Natalie Swart, Branch Manager, Bealeton Library, advises that there will be a "Grant Writing Series for Non-Profit Organizations" on Tuesday, April 6, 13, 20, & 27 at the Bealeton Library from 7 p.m.-8:30 p.m. This will be a free 4-part workshop, however, space is limited and registration is required. To register, contact Natalie by telephone on (540) 439-9728.

Nancy Walbridge-O'Connell invites you to a free seminar and luncheon in recognition of "National Healthcare Decisions Day" on Friday, April 16, from 11:30 a.m. - 1:30 p.m. at the Warrenton-Fauquier Visitor Center and hosted, in part, by Hospice of the Rapidan. RSVP by April 12 and contact Nancy at (540) 825-4840.

Rev. F. Wesley Shortridge advises that Liberty Community Church in Bealeton will host a blessing for area motorcyclists and their bikes on April 18 at 12 noon. The service will feature prizes for bikes and bikers. There will be music, food, and a poker run to benefit "Homes for Haiti" after the service. The poker run will be through the Virginia countryside. The event is open to bikers of all types and faiths. For information, phone (540) 439-0500.

Donna Andes announces that there will be a grand opening and career opportunities for Primerica on May 7 from 5 p.m.-8 p.m. at the Culpeper Business Center (Bldg. A, Room 55 - on the ground floor), 14115 Lovers Lane, Culpeper. For more information, contact Donna at (540) 439-8510 or by email d.andes@juno.com.

Matthew Smith informs that Smith-Midland is celebrating its 50th Anniversary on May 15 from 10 a.m. - 6 p.m. All SFBOA members are invited to attend. There will be plant manufacturing tours and demonstrations, luncheon from Red, Hot & Blue, and children's events.

Frank Serene, Piedmont Deputy District Chairman of the Boy Scouts, addressed the benefits of Boy Scouting. He invites everyone to attend the 2010 Fauquier County "Good Scout" Awards Dinner on June 9, at the Fauquier Springs Country Club.

Linda Willoughby relates that the Inn at Kelly's Ford will join with Rogers Ford Winery to have a "Murder Mystery Dinner" on June 12 at the Inn at Kelly's Ford.

Many thanks to those SFBOA members (**Matthew Smith, Susan Kemper, Diane Rhynalds, Carlotta Puckett, &**

Chuck Coomes) who volunteered to be on the Scholarship Committee to review applications from Liberty High School seniors for two SFBOA scholarships.

Allison Clark has announced that Midland Christian Academy will have its "Benefit Auction and Estate Sale" at the Dayspring Mennonite Church on Saturday, April 17 from 5pm to about 9pm. There will be a live catalogue auction, silent auction and a tent with "Treasure Island" sale items. Christian band(s) will be present, providing entertainment. Food will be available (\$4 to \$10) for hot dogs, hamburgers, Steamship Round and BBQ chicken! **There is no fee to attend this event.** Treasures such as a set of pearls, signed and numbered Fenton glass, hand made quilts, Royal Dalton china and a brand new Compaq laptop will be offered for auction. Come join the fellowship and excitement! For additional details, contact Allison at (540) 439-2606 or (540) 347-9337.

Informing our Members

Lynne Cox advises that at the last BAC meeting on March 25 the President of Lord Fairfax Community College, Dr. Cheryl Thompson-Stacy gave a presentation on the activities and plans for the future at LFCC. Following Dr. Stacy's presentation, a report was given to the BAC membership on the general acceptance of the Targeted Business Review Process proposed by the Fauquier County Department of Economic Development in the March 8th meeting. The members who submitted scorecards on the Target Business Review Process were in support of the idea with the institution of minor changes.

Todd Benson of the Piedmont Environmental Council gave a presentation on the lesser known Civil War sites in Fauquier County and encouraged the BAC to become involved in the support of the Sesquicentennial of the Civil War by promoting tourism and local participation. At the end of the meeting, it was announced that **Lynne Cox** of **Midland Christian Academy** and the SFBOA had been elected by the BAC members as BAC Chair and that Mary Leigh McDaniel of Vint Hill had been elected as Vice Chair.

Joe Korpsak, Board Member of SFBOA and owner of Remington Variety Building, made a public hearing presentation on March 23, calling for a business tax relief rate to the FY 2011 Fauquier County Budget before the Fauquier Board of Supervisors (BOS). Joe requested a business property tax rate from \$4.65 to \$2.20 and an equalized real estate tax rate from \$1.02 to 98 cents per \$100 of assessed valuation. Final action by the BOS on March 30, resulted in final rates of \$2.30 and 97 1/2 cents respectively per \$100 of assessed valuation.

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OFFICERS

President - Lynne Richman Cox
Midland Christian Academy

Vice-President - Matthew Smith
Smith-Midland Corporation

Secretary
(Vacant)

Treasurer - Andy Rose
BB&T Bank

DIRECTORS

Dennis Taylor – Chairperson – Paradigm Solutions

Allison Clark - Midland Christian Academy

Joe Korpsak - Absolute Variety Sales

Les Nichols – Carson, Ashley & Associates

Wes Shortridge - Liberty Community Church

Board of Directors Actions:

The SFBOA Board of Directors and Officers met on March 16th, 2010. Actions taken by the Board included:

- * Approved the 02/16/2010 Board meeting minutes.
- * SFBOA bank balance is \$10,423 as of 1/3/2010.
- * Joe Korpsak presented test water results on new and sample duck replacements for the next annual fundraiser.
- * Joe Korpsak reported on the status of Fauquier County's proposed 2011 budget.
- * Matthew Smith reported upon the pending status of Liberty High School scholarship review committee.
- * There are still three Board vacancies, including Secretary.
- * Les Nichols and Membership Committee will contact members by April 15th with survey inquiries.

Informing Our Members *Continued*

50-50 Winner

Nancy Walbridge O" Connell

Next Month Free Dinner

Wilbur & Bettie Heflin

At the March 23 county budget public hearing presentations were also made by **Tony Tedeschi, Joel Barkman**, Pat Nutz; Andrea Ferrarro and Ursula Baxtley.

Les Nichols has indicated that the SFBOA Membership Committee will have two goals this year. First to explore how to improve SFBOA for the membership, and second increase SFBOA membership by 50 members in the next year.

Relative to the first goal, the membership committee (**Les Nichols, Lynne Cox, Matthew Smith & Amy Leddon**) will be calling each member with a short survey and thank you. Be sure to take time to answer and be responsive to the membership survey when called upon.

Piedmont Press & Graphics won the August Dietz, Jr. Memorial Award recently at the Printing Industries of Virginia's 50th annual awards banquet.

Justine Kestner, a newer Midland member of SFBOA, provides landscaping & maintenance services, such as leaf removal, mowing, mulching, pruning, weeding, edging, grading, fertilizing, tree service, seeding, etc. For more information, contact **Kimberly Kestner** at (540) 522-9067.

Ruth Cope has the following seminar announcements:

- April 14 - Marketing - 1 p.m. to 3:30 p.m., taught by Dale Maza.
- April 22 - Considerations for Starting a Business, taught by Ruth Cope.
- April 29 - Legal Issues - 6:30 p.m. to 9:30 p.m., taught by Jon Trevathan.
- May 6 - Insurance Issues, taught by Jan Sutton.
- May 13 - Taxes and Licenses, TBA.
- May 20 - Setting Up Your Business Books, taught by Sue Smith.
- May 27 - Preparing Business Proposals & Financials, taught by David Reardon.

The above seminars will be at the SBDC office at the Vint Hill EDA from 6:30 p.m. to 9 p.m., unless noted otherwise. The cost is \$45 for each seminar, less \$10 if paid at least five business days in advance.

For additional information, contact **Ruth Cope** at (540) 351-1595 or (540) 347-6968.

Joe Korpsak is the producer of SFBOA's monthly newsletter. Be sure to email Joe at absolutebeta@earthlink.net with your announcements, notices, information, requests, etc.

There is a terrific project in the Town of Warrenton that needs some support. Many in the community, including Carson/ Ashley, Piedmont Press, the Greater Warrenton Chamber of Commerce and others have come out to help the Fun for All Playground. Many local companies are donating their services to complete this admirable endeavor.

The playground is closing in on their fundraising goal and every little bit helps. Take a look at their website for more information.

<http://www.funforallplayground.com>.

"While good leadership comes in many forms, strong leaders all share the following traits: intense curiosity, confidence in their own abilities to find solutions, and a sense of trust in the inevitability of their right to lead."

SFBOA
P.O. Box 358
Bealeton, VA 22712

ADDRESS CORRECTION REQUESTED

Dates to Remember:

- * **April 17** – MCA Benefit Auction, Dayspring Mennonite Church, 5p.m.
- * **April 20** - Officers & Directors Board Meeting. MCA Messick Bldg., Room 4
- * **April 21** - RSVP for April Dinner Meeting to Suzanne.williams@verizon.net
- * **April 27** - Monthly Members Dinner & Meeting, 6 p.m., Ripley Hall, Inn at Kelly's Ford.
- * **April 30** - Newsletter Deadline for Membership News

Inn at KELLY'S FORD

MENU for April 27

*Soup of the Day
Gnocchi a la Romaine
Chicken Breast with Balsamic Peas
Vinegar Mashed Potatoes
Coffee or Tea
Apple Pie*

*Please telephone **Suzanne Williams** at
(540) 439-8411 or email her at
suzanne.williams@verizon.net
at least one week prior to the meeting to make your reservation.
All reservations must be honored.*

ABOUT SFBOA

Organized in 1996, the Southern Fauquier Business Owners Association is comprised of approximately 90 members consisting of retailers, service businesses, industries & medical professionals.

Our Mission

The SFBOA seeks to inspire, empower, and transform Southern Fauquier businesses to increasing levels of success, influence and prosperity through education, community involvement, and collegial support.

WE'RE ON THE WEB

WWW.SOFAUQUIERBUS.ORG

US POSTAGE

