



SOUTHERN FAUQUIER BUSINESS OWNERS ASSOCIATION, INC.

SFBOA NEWSLETTER

VOLUME 2, ISSUE 4 APRIL 2009

SFBOA MEMBER SPOTLIGHT

Bert J. E. van Gils, Counselor of Law



The law office of Bernard J.E. van Gils offers comprehensive Business and Estate Services. In business, proper planning, well drafted legal agreements, and well documented intellectual property protection help avoid potentially hundreds and thousands of dollars in litigation expenses.



Together with one associate, Kathryn "Kate" Teachout, "Bert" van Gils provides assistance in the areas of education, business and corporate law, local and international business transactions, employee matters, copyrights, trademarks, non-profits, probate administration, estate planning and asset protection.

As he was a business owner before becoming a lawyer, Bert especially enjoys assisting business owners with establishing and growing their businesses. Bert contributes to his local community by providing his legal, teaching and executive abilities as a member of the Board of Directors of the Fauquier County Chamber of Commerce, and he has sat on the boards of the Fauquier County Community Action Committee, the Partnership for Warrenton, the Ballet Academy of Warrenton and the Fauquier Regional Technology Association. He has also provided seminars to small business owners for the Small Business Development Program at Lord Fairfax College.

Bert van Gils can be reached by phone at (540) 351-0890 or email: bertvangils@comcast.net

SFBOA MARCH MEETING UPDATE

Lynne Cox introduced the night's guest speaker, Andreas Keller, *SunTrust Mortgage*. Andreas specializes in reverse mortgages. He said a reverse mortgage is a loan against your home and it turns the value of your home into cash without having to move. It can be a lump sum or regular monthly check, for as long as you live. You can also use it as a credit line. You must be 62 years old or older and be living in the home.

Don Tharpe spoke briefly about the proposed Colonial Crossing project which would be located on 410 acres in Bealeton, and consist of housing, apartments, general, and commercial use. Thirty acres would be dedicated to an educational institution. An April 6 meeting will be held to decide what to do with the property.

Talmadge Reeves thanked the SFBOA for their support in the initiative to maintain the Economic Development Department.

Jeff Lippincott talked about the initiative to tax amendment zoning C1 ordinance – more neighborhood/commercial shopping vs. big business. He thinks it's more restrictive and wants SFBOA to express their opinions to planning commission supervisors to encourage more businesses rather than restrict businesses.

The Mintbrook survey was provided. Lynne introduced the newest members and new SFBOA affiliate board member, Les Nichols. She congratulated Dennis Taylor of Paradigm Solutions for winning a new contract in Fauquier.

A cake and card were presented to Bob & Betty Niles in honor of their 65th Anniversary. Linda Dulicai will make her presentation at the next meeting.

April Monthly Meeting

The upcoming meeting will be held on Tuesday, April 28, 2009 in Ripley Hall at the Inn at Kelly's Ford. Located at 16589 Edwards Shop Road in Remington. Social hour starts at 6 PM; dinner is served at 7 PM followed by a brief business meeting and the evening's program.

Carson Ashley and the Mintbrook Project Representatives will be our guest speakers.

Menu

Smoked Trout w/ Onions & Capers
Grilled Cornish Hen with Port Wine Sauce
Roasted Red Potatoes
Green Beans
Rolls
Coffee / Tea
Dessert: Chocolate Cake
(Non-alcoholic drinks included in price)

Dinner per person is \$22.00.

Please call Suzanne Williams at 540-439-8411 or e-mail her at

suzanne.williams@verizon.net

to make your reservation, and include any guests one week prior to the meeting. All reservations must be honored.

May Speaker

Don Tharpe
Colonial Crossing

www.sofauquierbus.org

SFBOA Newsletter Designed by Waivasir.com

APRIL GUEST

Mike Fenner

Mike Fenner is the Senior Planner with *The Cox Company*, an urban planning, civil engineering, and landscape architecture firm located in Charlottesville, VA. A graduate of *The College of William and Mary* (B.A. in Economics) and *The University of Virginia* (M.U.R.P.), he has over fifteen years of professional experience working in the real estate development and planning industry, including stints as a Finance Trainee for *Circuit City Stores, Inc.*, and as an Assistant to the Director of Economic Development at the *City of Charlottesville*.

Mike is also an instructor in the Department of Urban and Environmental Planning in the School of Architecture and in the Darden School of Business at the University of Virginia, where he teaches a class in real estate development economics and market analysis.

ANNOUNCEMENTS

Hospice of Rapidan

The Three Angels' Chorale, a program of Hartland College, a missionary college in Rapidan, will perform three concerts to benefit *Hospice of the Rapidan*. The concerts will be held the weekend of April 17 – 19 at three different area churches. Each program will begin at 6:30 pm with a prelude followed by the concert at 7:00 pm. Refreshments will be served at all three locations immediately following the concert. The concerts will be held at Remington United Methodist Church, 150 Bowen Street, Remington, on Friday April 17th, Orange Assembly of God, 12386 James Madison Highway, Orange, on Saturday April 18th and Warrenton United Methodist Church, 341 Church Street, Warrenton on Sunday, April 19th.

Lord Fairfax Business Development Center

- Workforce Solutions at Lord Fairfax Community College is offering a series of classes - Human Resources for the Non-HR Manager which is particularly focused on small business owners.

Lord Fairfax Community College Office of Workforce Solutions and Continuing Education • Spring 2009 Schedule <http://www.LFCCWorkforce.com>

- The Lord Fairfax SBDC will again host Dave Fuller from the Virginia Department of

Business Assistance on May 12th. Dave will be meeting one-on-one with business owners/managers to discuss details on how to do business with the Commonwealth. To register, call 540-868-7093.

Community Touch, Inc.

Community Touch, Inc. is proud to announce that they have moved their thrift store to the Bealeton shopping center to further meet the needs of our community. The Noah's Ark Thrift Store will provide quality affordable furniture, clothing and miscellaneous household furnishings in the Bealeton shopping center next to Bloom's. All proceeds from the store will provide financial support for the Victory Transitional Housing, Food pantry and Noah's Ark Outreach.

The new location opened at 6346 Village Center Dr., Bealeton, VA, on April 4, 2009. Hours of operation are Monday – Saturday from 9:00 a.m. until 6:00 p.m.

Noah's Ark Outreach will continue to provide free furniture and clothing at its current location at 10499 Jericho Rd., Bealeton, VA, through our existing voucher program. The outreach program will reopen April 11, 2009. Vouchers may be presented every Saturday from 10:00 a.m. until 1:00 p.m.

For more information about Community Touch, Inc. please log onto their website at www.communitytouchinc.org. Or you may contact them at 540-439-9300.

Midland Christian Academy

MCA is hosting their 8th annual Art and Silent Auction on April 25, 2009.

Time: 5:00 ~ 6:00 preview, Live Art Auction from 6:00 ~ 8:00 PM, Silent Auction 5:00 PM to 8:00 PM. Location: Dayspring Mennonite Church

We have awesome food, a huge Silent Auction and more. Contemporary Christian music provides entertainment during the preview.

Please contact *Allison Clark* at Midland Christian Academy for more information, including, advertising for your business in our Keepsake Booklet. We will once again provide over \$500.00 in door prizes for added excitement. Please just call or e-mail Allison Clark at MCA 540-439-2606 or e-mail at ac clown-fish4fun@aol.com.

Carson, Ashley & Associates

Carson, Ashley & Associates, LLC is pleased to announce the hiring of Paul Bernard as Director of Engineering. Paul has over 30 years of project experience and is a great addition to our team of professionals. Paul has worked on projects to include: Liberty Station in Bealeton, Clevenger's Corner in Culpeper, Carriage House Square in Warrenton and Belmont Bay in Prince William County.

MEMBERSHIP

The Board

Absolute Variety Sales	Fauquier's Finest Custom Meat Processing	Paradigm Solutions
Access Point Communications, Inc.	Fifield-Helm Insurance	Piedmont Press
Allstate - Payne Agency	Financial Organization and Management for Seniors, LLC	Pressley Enterprises
Alvin Henry Appraisals	Fox Wood Works	Primerica Financial Services
Arbonne International	Gaven E. Reynolds, DDS, PC	Pro 1 Auto, Inc.
ATEC, Inc.	Generations Flowers	Rappahannock Station, Inc.
BB&T Bank	Genworth Financial & Rhynalds Enterprises	Remington Drug Company
Bert J. E. van Gils, Counselor at Law	Golden Rule Builders	Ritchie's Millwork
Brenda L. Eggleston, Long & Foster Realtor	Great Meadow Foundation	Rogers Ford Winery
C & C, Ltd.	Groves Hardware	Rozanne K. Kelley P.C.
Cabling Systems, Inc.	Happy Trails Western Wear	Scenic America
Carl Faller Real Estate	Healthy Zone, The	Shady Grove Kennel
Carr and Hyde Insurance	Holly Knob Farm	Simply Sommelier'ed Celebrations
Carson-Ashley	Hospice of Rapidan	SkyWorld Aviation, Inc.
cbgreene interiors, llc	inFauquier.com	Smith & Sons Equipment
Clark's Gun Shop, Inc.	Inn at Kelly's Ford	Smith's Antiques
Colvin Floors, Inc.	Ithaca Properties, LLC	Smith-Midland Corporation
Community Touch, Inc.	J-C's Cleaning & Power Washing	Southern Business Web & Networks LCC
Corner Deli, The	Jockey Person to Person	Sowder Enterprises
Cows-N-Corn	Joe Stribling's Service Center	State Farm Insurance
Cryogenic Fuels	Kehoe Construction	SunTrust Mortgage, Inc.
Dara Law Group, P.C.	Liberty Community Church	Town of Remington
Deer Meadow Farm	Liberty Heritage Society	Trigon Development, LLC.
Dewberry & Davis, LLC	Lois Volunteer Fire Department	Vern's Plumbing, Inc.
Didlake Opal Business Center	Lord Fairfax Small Business Development Center	Virginia Hydro-seeding & Excavating
Dominion Construction Group	Luckstone Corporation	Virginia Southern Cooking, LLC
DRH Design Group, Inc.	Mayhugh's Stores II, Inc.	Waivasir, Inc.
Ennis Construction	McLeod, Inc.	Waterloo Title & Escrow, Inc.
Farmers Insurance	Meadows Electric	William A. Long, Inc.
Fauquier Bank, The	Middleburg Bank	William Allan Edwards Trucking
Fauquier County Chamber of Commerce	Midland Christian Academy	Winter Wood Farm
Fauquier County Dept. of Economic Development	Miller Brothers, Inc.	Woodward Turf Farms
Fauquier Medical Associates	Moser Funeral Home, Inc.	
Fauquier Times Democrat	Norwood Construction	

Officers

President

Lynne Richman Cox,
Midland Christian Academy

Vice-President

Matthew Smith,
Smith-Midland Corp.

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Suzanne Williams,
FOMS, LLC.

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The Fauquier Bank

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Dennis Taylor-Chairperson,
Paradigm Solutions

Allison Clark,
Midland Christian Academy

Sissy Duckworth,
Cabling Systems, Inc.

Susan Eicher Kemper,
Generations Flowers

Jessica Pritt, BB&T Bank

March Winners

50/50 Winner

Jeani & Stan
Heiney, Remington
Corner Deli

Dinner for Two

Carl Faller, Carl
Faller Real Estate

**April Member
Spotlight**

Bert J. E. van Gils,
Counselor at Law

SOUTHERN FAUQUIER BUSINESS
OWNERS ASSOCIATION, INC.

P.O. Box 358
Bealeton, VA 22712



WE'RE ON THE WEB

WWW.SOFAUQUIERBUS.ORG

ABOUT SFBOA

Organized in 1996, the Southern Fauquier Business Owners Association is comprised of approximately 120 members consisting of retailers, service businesses, industries & medical professionals

The members of the Association wish to express their thanks and gratitude for the support, and patronage, that has been received from our customers. The Association fully realizes that our customers' future is our future and with that the Association will pledge the following:

The SFBOA seeks to inspire, empower and transform Southern Fauquier businesses to increasing levels of success, influence and prosperity through education, community involvement, and collegial support.

The members would further like to extend an invitation to other businesses to relocate to our community and join us in creating a friendly and family oriented environment.

Important Dates to Remember

- April 21 - Board Meeting, 6:15 PM, Church of the Brethren Fellowship Hall
- April 28 - Monthly Meeting, 6 PM, Ripley Hall, Inn at Kelly's Ford
- April 27 - News Deadline for May Newsletter

SFBOA Newsletter Online www.sofauquierbus.org/news.htm If you would like your business featured in the monthly SFBOA newsletter, drop your business card or a note off at the next SFBOA Meeting. A box will be provided for a drawing to determine the business to be profiled in the next issue. Please send business announcements, new ideas, or suggestions to Lynne Cox at midlandchristian@peoplepc.com.

www.sofauquierbus.org

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